

BUSINESS PARTNER BRIEF

SEPTEMBER 2023



Director's Message

Greetings! The weather should be cooling off this month, but activity at LGB continues heating up as we celebrate milestones in Phase II - Terminal Area Improvements, the addition of unleaded fuel options, new sustainability efforts, strong community engagement and much more. – Cynthia Guidry

Business Partner Spotlight: Daniel Medina, Atlantic Aviation

We're pleased to shine this month's Business Partner Spotlight on Daniel Medina, General Manager of Atlantic Aviation—one of our two Fixed-Base Operators (FBO)—at Long Beach Airport. Medina's aviation career started nearly two decades ago with Atlantic Aviation, and he's been loyal to the company throughout that time, now happily positioned to oversee operations at LGB.



Q: Please tell us about your background and role with Atlantic Aviation.

A: I started my career with Atlantic Aviation in 2005 as a Line Service Technician at Los Angeles International Airport (LAX), handling jumbo type aircraft, such as B-747s, Airbus 340s and more. This is where my passion for aviation grew, and I became a supervisor leading multiple teams to success. My experience opened opportunities to a management role within Atlantic, and I relocated to Houston, Texas, to work at William P. Hobby Airport (HOU). There I became more familiar with corporate aviation operations. Three years later, I transferred to John Wayne Airport (SNA), one of the busiest general aviation airports in the west, where I was the Operations Manager. In 2018, I became the General Manager (GM) for Hollywood Burbank Airport (BUR), and then this year the opportunity to relocate closer to home became available when the GM position at Atlantic LGB opened. My role as GM in Long Beach is to oversee the entire operation. My vast experience makes me a great fit for both this position and this airport. I help to ensure that all our general aviation customers, both transient and tenant alike, have a safe and memorable experience.

Q: Can you talk about the Atlantic Aviation operation at LGB?

A: Atlantic Aviation LGB is one of 100+ Atlantic locations in North America, including Hawaii and the Caribbean. Atlantic LGB is a full-service FBO providing all general aviation customers aircraft ground services with a detailed focus on ensuring a safe and unforgettable customer experience. Our services include: aircraft fueling (Jet-A and Avgas); aircraft hangarage in our three large hangars (each over 32,000 square feet); concierge-like customer service, which includes securing hotel and ground transportation accommodations, aircraft catering, local dining and attraction recommendations; and more. We are proud to have a military service contract allowing us to service various types of military aircraft, from combat to civilian, and serving as an overflow base for the Los Alamitos Army Airfield. Our current staff includes 17 total employees, including three managers who oversee 10 line service employees and four customer service team members.

Q: What do you enjoy most about working at LGB?

A: I enjoy our team, customers, and the airport personnel around us. Everyone in Long Beach carries some type of pride, a positive one, that transfers to one another. Everyone is friendly, helpful, and passionate about what their daily contributions are to the airport. This helps us not just accomplish our daily routines but maintain focus and positivity throughout our airport community. The airport has a lot of history—about 100 years' worth of it—and it is very robust within the community around us. Coming from other airports throughout my career, I can see and appreciate how unique Long Beach is. It's tranquil and strives to continue to achieve greatness.

Q: Do you have any hobbies that you'd like to share?

A: I like the outdoors—summers are my favorite time of year. Long Beach summers are pleasant with almost perfect temperatures, allowing me to enjoy a bike ride to work and hit the beach or kayak in the evenings. I also enjoy food, and the area around Long Beach is full of new flavors and extremely diverse in types of food, offering endless choices for breakfast, lunch and dinner adventures.

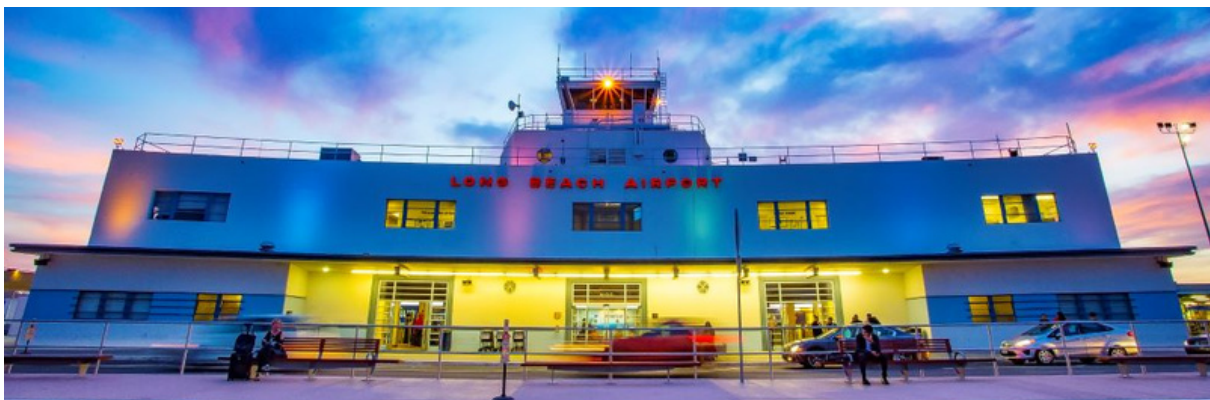
Unleaded Fuel Arrives

Unleaded fuel is now available for general aviation use at Long Beach Airport! As of August, Signature Flight Support—coordinating fueling services as part of Aeroplex Aviation at LGB—began offering mobile fuel truck service to initiate the sale of unleaded AvGas until permanent infrastructure and facilities are constructed. And Long Beach Mayor Rex Richardson helped fuel an airplane at the opening ceremony! Signature coordinated with Swift Fuels of Indiana for the sale of Swift’s UL94 product at LGB; UL94 is capable of servicing approximately 75 percent of the nation’s piston-powered fleet. For more details about unleaded fuel options, including the FAA’s continued work with the Eliminate Aviation Gasoline Lead Emissions (EAGLE) initiatives, read the related memo [here](#).



Vote for LGB!

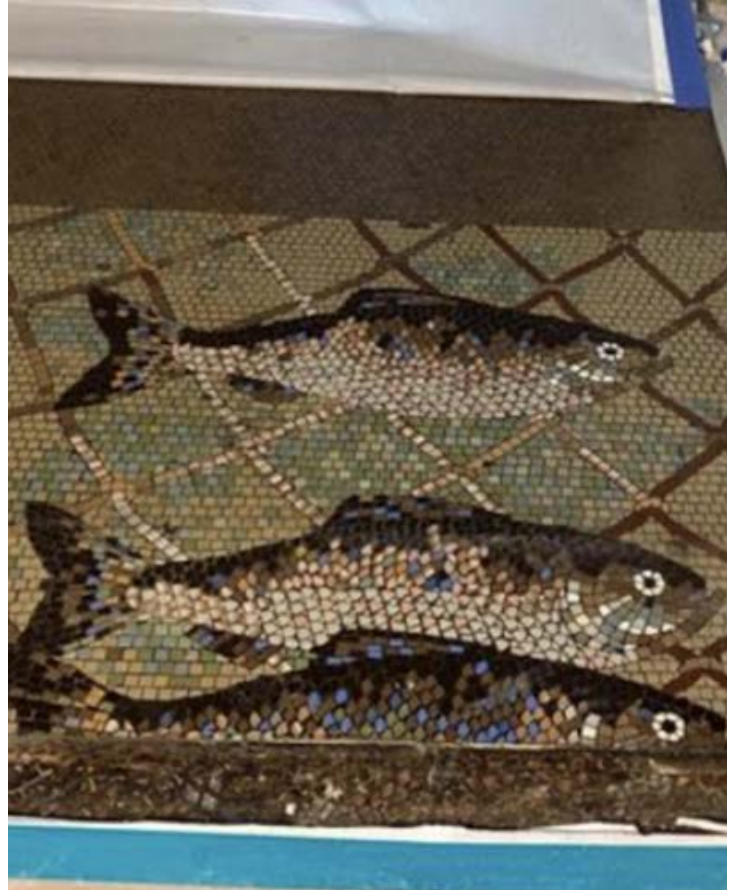
Nominated by industry experts and editors at USA TODAY, Long Beach Airport now needs public votes to be selected for the 10Best Readers’ Choice Awards under the category of Best Small Airport. Voting is open now through midnight on Monday, October 2, at 10best.usatoday.com/awards/travel/best-small-airport-2023/. The USA TODAY 10Best Readers’ Choice Awards highlight top-notch attractions and businesses across the country, providing readers with trusted recommendations. We were honored to win in this same category in 2020, and we hope we can do it again with your votes!



Mosaic Tiles Fully Unveiled

Renovations underway on the Historic Terminal appear part construction site, part archaeological dig as workers carefully unearth long unseen portions of a 1941 mosaic masterwork by artist Grace Clements. Over the past few weeks, the final three hidden vignettes—a sailboat, several fish and a propeller plane—were found and uncovered, making this the first time in decades that the full mosaic has been visible. Altogether, the artwork is made up of nine vignettes comprised of an estimated 1.6 million hand-cut tiles. Clements was hired through the Work Projects Administration (also called the Works Progress Administration, or WPA) to create the federally funded floor artwork prior to the terminal's opening in 1941. John Thomas, Historic Preservation Consultant to Long Beach Airport, says "Clements' work and vision are pretty incredible—the tiles are in excellent shape and the vignettes were found fully intact, making this mosaic masterwork one of the best surviving examples of WPA projects nationwide."

In a letter Clements wrote to commemorate the cornerstone laying of the terminal building on June 8, 1941, only months before the United States officially entered World War II, she called it a privilege to design the walls and floors of the building at Daugherty Field, and she expressed hope for her work to last and be enjoyed beyond wartime. It's so exciting to see her work preserved through expert-led restoration efforts!



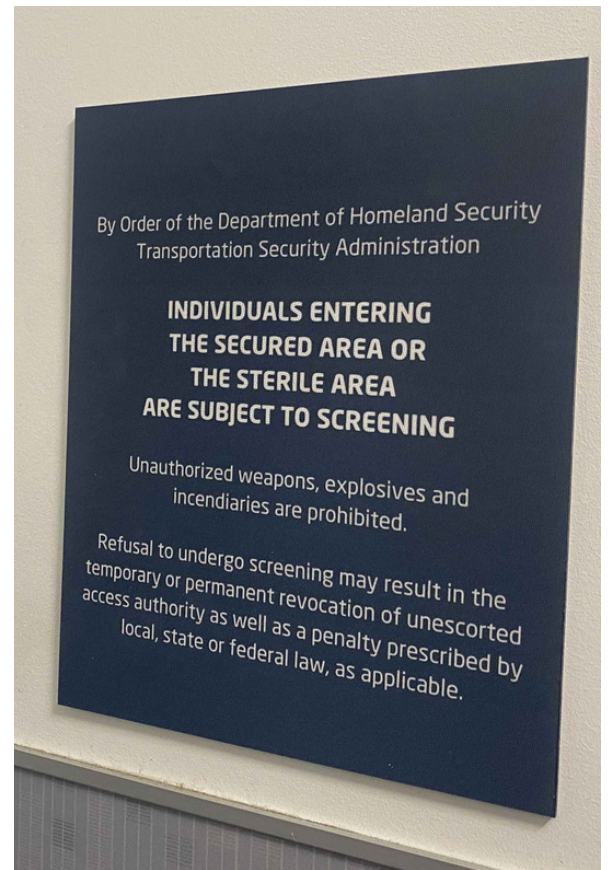
New Employee Screenings Coming Soon

Starting this month, to comply with a new federal regulation for airports from the Department of Homeland Security/Transportation Security Administration (TSA), Long Beach Airport will begin conducting employee (Airport staff and tenants) security screenings. The screenings will be administered by the Long Beach Police Department at designated security access points that will be marked with signs stating that individuals entering the secured area or sterile area are subject to screening for unauthorized weapons, explosives and incendiaries.

Refusal to empty pockets and undergo a metal detector hand wand screening may result in temporary or permanent loss of access and/or penalties as prescribed by law, as applicable. We know everyone here at LGB will be respectful of the needed efforts for additional security across airports nationwide. I am grateful to everyone for understanding and complying with this additional safety standard.

Skycaps Coming Soon

Maybe you've noticed the construction taking place on the south side of the plaza, in front of the Ticketing Lobby? Along with our airline partners, we're excited to soon roll out skycaps, a new passenger amenity that will allow travelers to check in curbside for their flights. There will be two common use ticket counters, which will provide four additional ticketing positions available when the project is complete in late September. Staff at these positions will also be available for curbside passenger assistance. This will be an especially nice benefit for those traveling in a wheelchair or with oversized luggage.



Airport Seeks New Concessions

The City of Long Beach has released a Request for Proposals (RFP) for the operation and management of pre-security concession opportunities available at Long Beach Airport, including in the former restaurant space on the second floor of the Historic Terminal and the new Meeter Greeter Plaza area. The concessions are expected to open in 2024, but the operation start dates are negotiable and may depend on proposed or required facility improvements. The deadline for proposal submissions has been extended and is now 11:00 a.m. on October 25, 2023, via the City's [Long Beach Buys](#) portal.

Cleaning Up with Sustainable Soap

LGB is testing a new, more eco-friendly hand soap in our public restrooms on a trial basis, over the next two months. The more sustainable and cost-effective product Soap2o, which is a concentrated soap wrapped in dissolvable packaging, is made by a minority-owned business. It eliminates the need for single-use plastic soap storage containers. The product also saves space and money, according to the company, with one pallet of Soap2o equivalent to 42 conventional soap pallets. For every 30 sachets of soap sold, Soap2o has pledged to donate 1,000 liters of fresh drinking water through the Made Blue Foundation. Good for the environment and a potential cost-savings, we estimate that LGB could save about \$83,000 over the course of three years!



Runway Sweeping Made Easier

We are pleased with the addition of a new FOD*BOSS Triplex Sweeper that is keeping our runway clean in a more efficient way. It ran for the first time in August, picking up more than 25 gallons of debris from the taxiways, including small rocks and sand, as well as a handful of metal screws, bolts and small parts. The more efficient sweeping process only took two hours and eight passes - instead of the previous five or six hours, using a truck and required 24 to 28 passes - saving both time and fuel costs!



Phase II Construction Update

Our Phase II - Terminal Area Improvements continue to progress! The new concessions space and baggage service offices, where the concrete foundation was poured in July, is taking shape. The steel decking for the building, including the parapet, was completed. And fireproofing work and installation of the exterior framing is anticipated to wrap up soon. Adjacent to the new concessions space, installation of the new video wall is almost done. We anticipate the new amenity will enhance the Plaza area by the end of September.



Construction of the new concessions space and baggage service offices progresses



Installation of the new video wall is nearly complete

Seen at the Scene

Our staff, volunteers and friends represented LGB at the 40th Annual Long Beach Pride Celebration in August. Here's a colorful photo of our fabulous float that made its way through the parade route!



Smiles were caught in our selfie for #CityHallSelfieDay. The eighth annual #CityHallSelfieDay is a social media initiative to recognize and celebrate local government. We also secured the "Best #CityHallSelfie From Another Type of Government Building" from the Engaging Local Government Leaders People's Choice Award. A small gesture that shows how proud we are to work at LGB, the photo was posted on Airport social media channels on August 15.



Citywide Community Engagement

As a treasured community asset supported by local travelers, Long Beach Airport prioritizes participation and support of community events. In Fiscal Year 2023, we proudly sponsored at least one event in each of the nine council districts. Here's a rundown of the events: Día de los Muertos Festival; LB Proud! Fest; Belmont Shore Christmas Parade; Community Concerts at El Dorado Park and Los Cerritos Parks; Martin Luther King, Jr. Parade & Celebration; Daisy Avenue Christmas Tree Lane Parade; Back 2 School Jam; and Uptown Jazz Festival. Additionally, LGB participates in various City-sponsored events and hosts events here on our Airport campus.



Launching Careers With LBCC

As part of an emerging partnership with Long Beach City College (LBCC) to collaborate on how to attract more students into the aviation field, the college hosted a lunch meeting that included Airport officials and representatives from more than a dozen local aviation industry employers, including Boeing, the Federal Aviation Administration (FAA), Gulfstream, JetZero, Southwest Airlines and the Transportation Security Administration (TSA). We are delighted that LBCC's President, Dr. Mike Munoz, approached us about working together to learn how LBCC could better support aviation employers and attract more students to the field.

Aviation has a long and rich history in Long Beach and it's been a critical part of our economy for decades. At this gathering, LBCC facilitating a conversation with employers about their hiring challenges and industry trends. One great outcome of the meeting is that LBCC now plans to convene an aviation industry advisory group, and the college is considering is a short-term certificate program that could introduce students to the wide variety of options within our field. This is an exciting development that will help support and develop tomorrow's industry leaders!



Congratulations JetZero!

JetZero is an LGB-based company that is designing and building a Blended Wing Body aircraft. They announced last week that they've been awarded a \$235 million contract from the United States Air Force to develop a more fuel-efficient airliner. Long Beach Mayor Rex Richardson praised the local company: "JetZero is designing a revolutionary aircraft that has the potential to transform the way we fly while reducing our environmental impact...Their investment in our city will create hundreds of high paying jobs, boost our economy and add to our city's profile as a leader in cutting-edge aerospace technology and manufacturing." Company officials say the Blended Wing Body aircraft, a design that has been under study by NASA and others for decades, lends itself to conversion in the future to hydrogen propulsion, which would produce zero carbon emissions. This is huge news and continues the Airport's legacy of hosting cutting-edge businesses and technologies! For more information, read the [U.S. Air Force's press release here](#).



Triennial Exercise This Month

Our Triennial Exercise - which simulates a full-scale emergency response to a mass casualty incident - will take place on Wednesday, September 20. The drill tests the speed and effectiveness of emergency personnel and LGB staff in the event of a major aircraft accident. Industry experts serve as evaluators along with oversight from the Federal Aviation Administration (FAA). The emergency preparedness exercise is required by the FAA. Commercial airports, such as LGB, must hold such an event every three years to maintain their Part 139 Airport Certification, which allows commercial flights to operate out of the Airport. Multiple emergency agencies from around the city and region will assist and evaluate the exercise. We do not expect any delays or interruptions to normal Long Beach Airport operations.

Plane Pull Returns

The ultimate man-versus-machine Plane Pull fundraiser for Special Olympics Southern California (SOSC) returns on Saturday, September 23. The annual competition puts teams of 25 against a 124,000-pound jet as part of the Law Enforcement Torch Run® benefit for SOSC athletes. From 9 a.m. to 3 p.m. the teams compete to pull the jet 12 feet on the airfield. Family-friendly activities, food for purchase, and cars on display will be available in the adjacent parking lot at Wardlow Street and Globemaster Avenue.



Festival of Flight Next Month

LGB's biggest event of the year—and bigger than ever to kick off our 100th anniversary—is coming in for a landing this October! Mark your calendar to attend the Festival of Flight on Saturday, October 21. The free community event from 10 a.m. to 4 p.m. on the airfield features static aircraft displays and aviation-themed exhibitors. And back by popular demand—the Satin Dollz, DJ Dennis, and the California Feetwarmers! Our centennial celebration's lineup is expected to include a C-17, a KC-10, a B-17 built right here in Long Beach, and a P-51 flown by Tuskegee Airmen (aircraft displays subject to change). We're grateful to the Port of Long Beach, which is sponsoring the Kid's Zone, and Boeing, which is sponsoring the Future of Flight exhibit.



October 21, 2023
10 a.m. - 4 p.m.

Join us for the **Festival of Flight**, a **FREE** celebration featuring food trucks, static aircraft and live entertainment.



We encourage you to rideshare, use public transportation or park in the free overflow parking lot.

Shuttle service available to and from the Festival of Flight between 9:30 a.m. - 4:30 p.m.

No pets, coolers or large bags allowed. All bags subject to search.

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lgb.org/lbfof



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History Highlight

As we mark our 100th anniversary this year, we're looking back at Long Beach's rich aviation history. In August 1930, the second Women's Air Derby took off from Long Beach Airport on the first lap of the national nine-day race to Chicago. Pictured here are some of the entrants in that competition. Gladys O'Donnell, a 26-year-old Long Beach pilot, won first place! Coincidentally, O'Donnell was also the first licensed woman pilot in Long Beach.



July Passenger Traffic

The summer travel season has been hot! July was our busiest month so far this year at Long Beach Airport—we served 341,048 passengers, representing an 11.3% increase in airline passenger traffic compared with the same month in 2022. This means that passenger figures have exceeded pre-pandemic levels for six consecutive months, with July up 6.8% compared to July 2019. That's the largest percent increase LGB has had over pre-pandemic levels.

	Jul 2023	Jul 2022	% Change	Jul 2021	% Change	Jul 2020	% Change	Jul 2019	% Change	YTD 2023	YTD 2022	% Change	YTD 2021	% Change	YTD 2020	% Change	YTD 2019	% Change
Passenger Traffic																		
Enplanements	171,137	154,581	10.7%	114,589	49.3%	20,455	736.7%	159,775	7.1%	1,044,467	923,015	13.2%	495,260	110.9%	391,288	166.9%	1,018,370	2.6%
Deplanements	169,911	151,839	11.9%	112,420	51.1%	19,951	751.6%	159,521	6.5%	1,042,337	914,169	14.0%	492,044	111.8%	392,930	165.3%	1,015,880	2.6%
Total Passenger Traffic	341,048	306,420	11.3%	227,009	50.2%	40,406	744.1%	319,296	6.8%	2,086,804	1,837,184	13.6%	987,304	111.4%	784,218	166.1%	2,034,250	2.6%
Total Air Cargo (Tons)	849	922	-7.9%	1,214	-30.0%	1,301	-34.7%	1,737	-51.1%	6,954	7,930	-12.3%	7,557	-8.0%	9,375	-25.8%	12,200	-43.0%



Cynthia Guidry
Airport Director