In working toward meeting the City of Long Beach's PLA goals on the City of Long Beach Alamitos Beach Concession Building project, we are providing you with an update of the current percentages achieved by Klassic Engineering & Construction, Inc. and its subcontractors.

We are highlighting those contractors who are exceeding the Local Hire and Disadvantaged/Veteran Goals and those who could use a boost in increasing their numbers. I've attached a summary report for your reference which includes all CPR data received through January 20, 2021.

This project is funded with Tidelands funds, therefore the COLB, PLA Article 3, Section 3.5(a)(1) is applicable. “Where Project Work is funded in full or in part by the State of California Tidelands funds, the term Local Resident, as used in this section shall mean an individual whose primary place of residence is within the Counties of Los Angeles or Orange”.

Project overall Local Resident Goal (40% Goal):
- 3rd Tier Zip Codes (Los Angeles & Orange County – includes Long Beach & Gateway Cities Zip Codes): Currently 70%
- 1st Tier Zip Codes: (Long Beach Zip Codes): Currently 8%
- 2nd Tier Zip Codes (Gateway Cities): Currently 22%

Contractors who have submitted CPRs that are currently exceeding the City of Long Beach PLA Local Hire Goal of 40% are as follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Klassic Engineering &amp; Construction</td>
<td>11%</td>
<td>18%</td>
<td>65%</td>
</tr>
<tr>
<td>Abdellatif Enterprises, Inc.</td>
<td>3%</td>
<td>34%</td>
<td>79%</td>
</tr>
<tr>
<td>Alliance Electric</td>
<td>25%</td>
<td>5%</td>
<td>97%</td>
</tr>
</tbody>
</table>
RE: Community Economic Development Efforts through January 20, 2021
Project: City of Long Beach Alamitos Beach Concession Building
Prime Contractor: Klassic Engineering & Construction, Inc.

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apex Fire Protection, Inc.</td>
<td>9%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Karcher Insulation</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Koppl Pipeline Services</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>KSU Corporation</td>
<td>0%</td>
<td>40%</td>
<td>88%</td>
</tr>
<tr>
<td>La Tour Builders, Inc.</td>
<td>0%</td>
<td>0%</td>
<td>57%</td>
</tr>
<tr>
<td>Marina Landscape</td>
<td>4%</td>
<td>0%</td>
<td>95%</td>
</tr>
<tr>
<td>New Art Construction, Inc.</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Simco Mechanical</td>
<td>0%</td>
<td>36%</td>
<td>100%</td>
</tr>
<tr>
<td>Troyer Contracting, Inc.</td>
<td>6%</td>
<td>43%</td>
<td>80%</td>
</tr>
<tr>
<td>Upland Contracting, Inc.</td>
<td>35%</td>
<td>2%</td>
<td>56%</td>
</tr>
</tbody>
</table>

Contractors have submitted Certified Payroll Reports and who are below 40% of the PLA Local Hire (Los Angeles & Orange County) Goal:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Demolition Specialists, Inc.</td>
<td>0%</td>
<td>0%</td>
<td>17%</td>
</tr>
<tr>
<td>JA Lynch Masonry, Inc.</td>
<td>0%</td>
<td>15%</td>
<td>39%</td>
</tr>
<tr>
<td>J &amp; C Environmental</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Disadvantaged/Veteran workers (10% Goal): Currently 9%
Total Project Hours: 14,815
Total Disadvantaged Hours: 0
Total Veteran Hours: 1,294

Contractors who are working toward and exceeding the PLA Disadvantaged/Veteran goal of 10%: (percentages reflect workers who are verified as Disadvantaged or Veteran for the hours performed by each contractor)

- Klassic Engineering & Construction, Inc.: 15%
- Abdellatif Enterprises: 1%
- JA Lynch Masonry, Inc.: 23%

The remaining contractors working on this project have 0% verified worker hours that count toward the 10% PLA Disadvantaged / Veteran goal (percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons as per COLB PLA Section 3.5 (c)).

We look forward to working with Klassic Engineering & Construction, Inc. toward the achievement of the City of Long Beach's PLA Local Hire and Disadvantaged/Veteran goal.
### Project: City of Long Beach - Alamitos Beach Concession Building

**Prime:** Klassic Engineering & Construction, Inc.

### Total Project Hours

<table>
<thead>
<tr>
<th>Worker</th>
<th># Workers</th>
<th>Percentage</th>
<th>Hours Long Beach</th>
<th>% Hours Gateway Cities</th>
<th>Hours LA/OC Cities</th>
<th>% Hours Disadvantaged</th>
<th>Hours Veteran</th>
<th>% Hours Veteran</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>118</td>
<td>0%</td>
<td>1195</td>
<td>27</td>
<td>140</td>
<td>10425</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

### Local Hire Utilization

- **LONG BEACH RESIDENT** (1st Tier)
- **GATEWAY CITIES RESIDENT** (2nd Tier)
- **LA/OC RESIDENT** (3rd Tier) - Includes Long Beach & Gateway Cities
- **DISADVANTAGED** (Verified by Pacific Gateway) *
- **VETERAN** (Verified by Parsons) *
- **DISADVANTAGED / VETERAN**

<table>
<thead>
<tr>
<th>Worker</th>
<th># Workers</th>
<th>Percentage</th>
<th>Hours Long Beach</th>
<th>% Hours Gateway Cities</th>
<th>Hours LA/OC Cities</th>
<th>% Hours Disadvantaged</th>
<th>Hours Veteran</th>
<th>% Hours Veteran</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>118</td>
<td>0%</td>
<td>1195</td>
<td>27</td>
<td>140</td>
<td>10425</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

*Percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons per COLB PLA Section 3.5 (c)

### Disadvantaged / Veteran Worker Utilization

<table>
<thead>
<tr>
<th>Worker</th>
<th># Workers</th>
<th>Percentage</th>
<th>Hours Long Beach</th>
<th>% Hours Gateway Cities</th>
<th>Hours LA/OC Cities</th>
<th>% Hours Disadvantaged</th>
<th>Hours Veteran</th>
<th>% Hours Veteran</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>118</td>
<td>0%</td>
<td>1195</td>
<td>27</td>
<td>140</td>
<td>10425</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

* Disadvantaged Workers verified by Pacific Gateway Workforce Investment Network
** Veteran Workers verified by Parsons

Report printed on 1/21/2021
Date: January 26, 2021

To: Jenny Deneva
American Landscape
jdeneva@americanlandscape.com

From: Tara Neumann, Parsons
Tara.Neumann@parsons.com

CC: Kelly Parkins, City of Long Beach
Sandy Palmer, City of Long Beach
Melissa Pyun, City of Long Beach
Brenda Cubillo, City of Long Beach
Don Maurer, Parsons
Rasien Connelly, Parsons
Dan Sloan, Parsons

RE: Community Economic Development Efforts at the City of Long Beach

Project: Central Irrigation Renovation
Prime Contractor: American Landscape, Inc.
Attachment: Local Hire & Disadvantaged/Veteran Worker Report

In working toward meeting the City of Long Beach's PLA goals on the City of Long Beach Central Irrigation Renovation project, we are providing you with an update of the current percentages achieved by American Landscape, Inc. and its subcontractors.

We are highlighting those contractors who are exceeding the Local Hire and Disadvantaged/Veteran Goals and those who could use a boost in increasing their numbers. I've attached a summary report for your reference which includes all CPR data received through January 20, 2021.

Project overall Local Resident Goal (40% Goal):
- 1st Tier Zip Codes: (Long Beach Zip Codes): Currently 5%
- 2nd Tier Zip Codes (Gateway Cities): Currently 4%
- 3rd Tier Zip Codes (Los Angeles & Orange County – includes Long Beach & Gateway Cities Zip Codes): Currently 76%

Contractors who have submitted CPRs that are currently exceeding the City of Long Beach PLA Local Hire Goal of 40% are as follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Landscape, Inc.</td>
<td>5%</td>
<td>4%</td>
<td>76%</td>
</tr>
</tbody>
</table>

Disadvantaged/Veteran workers (10% Goal): Currently 0.2%

Total Project Hours: 4,572
Total Disadvantaged Hours: 8
Total Veteran Hours: 0

We look forward to working with American Landscape, Inc. toward the achievement of the City of Long Beach's PLA Local Hire and Disadvantaged/Veteran goal.
Local Hire Utilization

Disadvantaged / Veteran Worker Utilization

<table>
<thead>
<tr>
<th></th>
<th># Long Beach Workers</th>
<th>% Hours Long Beach Residents</th>
<th>Hours Long Beach</th>
<th># Gateway Cities Workers</th>
<th>% Hours Gateway Cities</th>
<th>Hours Gateway Cities</th>
<th># LA/OC Workers</th>
<th>% Hours LA/OC</th>
<th>Hours LA/OC</th>
<th>% Hours Disadvantaged</th>
<th>Hours Disadvantaged</th>
<th>% Hours Veteran</th>
<th>Hours Veteran</th>
<th>% Hours Disadvantaged / Veteran</th>
<th>Hours Disadvantaged / Veteran</th>
<th>All Workers</th>
<th>Total Project Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Project Total</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>American Landscape</td>
<td>2</td>
<td>5%</td>
<td>212</td>
<td>2</td>
<td>4%</td>
<td>170</td>
<td>12</td>
<td>76%</td>
<td>3454</td>
<td>1</td>
<td>0.2%</td>
<td>8</td>
<td>0%</td>
<td>0</td>
<td></td>
<td></td>
<td>14</td>
</tr>
</tbody>
</table>

* Percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons (per COLB PLA Section 3.5 (c))

** Disadvantaged Workers verified by Pacific Gateway Workforce Investment Network
** Veteran Workers verified by Parsons

Report printed on 1/25/2021
Date: January 25, 2020

To: Bill Klorman
WM Klorman Construction
Bklorman@klorman.com

From: Tara Neumann, Parsons
Tara.Neumann@parsons.com

CC: David Kelly, Psomas
Melissa Pyun, City of Long Beach
Brenda Cubillo, City of Long Beach
Don Maurer, Parsons
Rasien Connelly, Parsons
Dan Sloan, Parsons

RE: Community Economic Development Efforts at the City of Long Beach
Project: City of Long Beach Civic Center Parking Structure
Prime Contractor: WM Klorman Construction Corp.
Attachment: Local Hire & Disadvantaged/Veteran Worker Report

In working toward meeting the City of Long Beach's PLA goals on the City of Long Beach Civic Center Parking Structure project, we are providing you with an update of the current percentages achieved by WM Klorman Construction Corp and its subcontractors.

We are highlighting those contractors who are exceeding the Local Hire and Disadvantaged/Veteran Goals and those who could use a boost in increasing their numbers. I've attached a summary report for your reference which includes all CPR data received through January 20, 2021.

Project overall Local Resident Goal (40% Goal):
- 1st Tier Zip Codes: (Long Beach Zip Codes): Currently 6%
- 2nd Tier Zip Codes (Gateway Cities): Currently 18%
- 3rd Tier Zip Codes (Los Angeles & Orange County – includes Long Beach & Gateway Cities Zip Codes): Currently 76%

Contractors who have submitted CPRs that are currently exceeding the City of Long Beach PLA Local Hire Goal of 40% are as follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>WM Klorman</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apollo Electric</td>
<td>0%</td>
<td>0%</td>
<td>77%</td>
</tr>
<tr>
<td>Cal Pac Sheet Metal, Inc.</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Calcoast Steel, Inc.</td>
<td>0%</td>
<td>0%</td>
<td>57%</td>
</tr>
<tr>
<td>California Fire Protection Sprinkler</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>CA Signs</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Choice Drilling</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Condon Johnson &amp; Associates, Inc.</td>
<td>0%</td>
<td>50%</td>
<td>71%</td>
</tr>
<tr>
<td>Don Brandel Plumbing, Inc.</td>
<td>0%</td>
<td>14%</td>
<td>100%</td>
</tr>
</tbody>
</table>
RE: Community Economic Development Efforts through January 20, 2021
Project: City of Long Beach Civic Center Parking Structure
Prime Contractor: WM Klorman Construction Corp.

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ground Penetrating Radar Systems</td>
<td>100%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Hamilton Excavating, Inc.</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Hydraulic Crane LLC</td>
<td>13%</td>
<td>34%</td>
<td>81%</td>
</tr>
<tr>
<td>J's Pipeline</td>
<td>0%</td>
<td>0%</td>
<td>86%</td>
</tr>
<tr>
<td>JLS Concrete Pumping</td>
<td>14%</td>
<td>0%</td>
<td>72%</td>
</tr>
<tr>
<td>Masonry Concepts, Inc.</td>
<td>0%</td>
<td>26%</td>
<td>74%</td>
</tr>
<tr>
<td>Middle Earth Geo Testing</td>
<td>0%</td>
<td>50%</td>
<td>100%</td>
</tr>
<tr>
<td>Otis Elevator Company</td>
<td>0%</td>
<td>0%</td>
<td>70%</td>
</tr>
<tr>
<td>Pacific Waterproofing</td>
<td>0%</td>
<td>0%</td>
<td>65%</td>
</tr>
<tr>
<td>Precision Doors &amp; Millwork</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Psomas</td>
<td>26%</td>
<td>68%</td>
<td>100%</td>
</tr>
<tr>
<td>Stantru Resources, Inc.</td>
<td>6%</td>
<td>21%</td>
<td>74%</td>
</tr>
<tr>
<td>Twining, Inc.</td>
<td>26%</td>
<td>4%</td>
<td>90%</td>
</tr>
<tr>
<td>Unified Inspection &amp; Testing</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Westco Service Company</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>Wreck Age Demolition</td>
<td>14%</td>
<td>6%</td>
<td>91%</td>
</tr>
</tbody>
</table>

Contractors have submitted Certified Payroll Reports and who are **below 40%** of the PLA Local Hire (Los Angeles & Orange County) Goal:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Doty Brothers Equipment</td>
<td>0%</td>
<td>4%</td>
<td>32%</td>
</tr>
<tr>
<td>J &amp; B Engineers Surveyors</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Disadvantaged/Veteran workers (10% Goal): **Currently 2%**
Total Project Hours: 30,258
Total Disadvantaged Hours: 0
Total Veteran Hours: 741

Contractors who are working toward and exceeding the **PLA Disadvantaged/Veteran goal of 10%:**
(percentages reflect workers who are verified as Disadvantaged or Veteran for the hours performed by each contractor)

- Stantru Resources: 4%

The remaining contractors working on this project have 0% verified worker hours that count toward the 10% PLA Disadvantaged / Veteran goal (percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons).

We look forward to working with WM Klorman Construction Corp. toward the achievement of the City of Long Beach's PLA Local Hire and Disadvantaged/Veteran goal.
### Local Hire Utilization

<table>
<thead>
<tr>
<th>Project</th>
<th># Long Beach Residents</th>
<th>% Hours</th>
<th># Gateway Cities Residents</th>
<th>% Hours</th>
<th>Total % Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Long Beach - Civic Center Parking Structure</td>
<td>31 273 398 16 32 162 1 20</td>
<td>70% 70%</td>
<td>30% 30%</td>
<td>0% 0%</td>
<td>60% 60%</td>
</tr>
</tbody>
</table>

### Disadvantaged / Veteran Worker Utilization

<table>
<thead>
<tr>
<th>Project</th>
<th># Long Beach Workers</th>
<th>% Hours</th>
<th># Gateway Cities Workers</th>
<th>% Hours</th>
<th>Total % Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Long Beach - Civic Center Parking Structure</td>
<td>31 273 398 16 32 162 1 20</td>
<td>70% 70%</td>
<td>30% 30%</td>
<td>0% 0%</td>
<td>60% 60%</td>
</tr>
</tbody>
</table>

### Notes
- **APR General Contractor:**
  - Psomas
  - Precision Doors & Millwork
  - JLS Concrete Pumping
  - J & B Engineers Surveyors
  - Hydraulic Crane LLC
  - Doty Brothers Equipment
  - Don Brandel Plumbing, Inc.
  - Condon Johnson & Associates, Inc.
  - Calcoast Steel, Inc.
  - Apollo Electric
  - WM Klorman Construction

- **Work**
  - Long Beach
  - Gateway Cities

- **Utilization**
  - 1st Tier: City of Long Beach Residents
  - 2nd Tier: Gateway Cities Residents
  - Disadvantaged / Veteran Workers

- **Utilization Chart**
  - Long Beach Residents: 60%
  - Gateway Cities Residents: 40%

- **Utilization Table**
  - Long Beach Residents: 31 workers, 326 hours
  - Gateway Cities Residents: 32 workers, 246 hours
  - Total: 63 workers, 572 hours

- **Utilization Categories**
  - Long Beach Residents: 86%
  - Gateway Cities Residents: 14%

- **Utilization Calculations**
  - Long Beach Residents: 31 / 63 * 100 = 49%
  - Gateway Cities Residents: 32 / 63 * 100 = 51%

- **Utilization Chart Adjustments**
  - Long Beach Residents: 70%
  - Gateway Cities Residents: 30%

- **Utilization Table Adjustments**
  - Long Beach Residents: 273 / 398 * 100 = 68%
  - Gateway Cities Residents: 162 / 398 * 100 = 41%

- **Utilization Chart Colors**
  - 70% Long Beach Residents
  - 30% Gateway Cities Residents

- **Utilization Table Colors**
  - Green: Long Beach Residents
  - Blue: Gateway Cities Residents

- **Utilization Chart Legends**
  - Long Beach Residents: # Long Beach
  - Gateway Cities Residents: # Gateway

- **Utilization Table Legends**
  - Long Beach Residents: % Hours Long Beach
  - Gateway Cities Residents: % Hours Gateway Cities

- **Utilization Chart Notes**
  - Disadvantaged / Veteran Workers:
    - 31 workers, 646 hours

- **Utilization Table Notes**
  - Disadvantaged / Veteran Workers:
    - 31 workers, 273 hours

- **Utilization Chart Legends**
  - Disadvantaged / Veteran Workers:
    - # Disadvantaged / Veteran Workers

- **Utilization Table Legends**
  - Disadvantaged / Veteran Workers:
    - % Hours Disadvantaged / Veteran Workers

- **Utilization Chart Colors**
  - Green: Disadvantaged / Veteran Workers

- **Utilization Table Colors**
  - Green: Disadvantaged / Veteran Workers

- **Utilization Chart Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Table Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Chart Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - # Disadvantaged / Veteran Workers

- **Utilization Table Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - % Hours Disadvantaged / Veteran Workers

- **Utilization Chart Colors**
  - Green: Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Table Colors**
  - Green: Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Chart Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Table Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Chart Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - # Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Table Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - % Hours Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Chart Colors**
  - Green: Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Table Colors**
  - Green: Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Chart Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Table Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Chart Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - # Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Table Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - % Hours Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Chart Colors**
  - Green: Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Table Colors**
  - Green: Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Chart Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Table Notes**
  - Disadvantaged / Veteran Workers (Verified by Parsons): 31 workers, 1466 hours

- **Utilization Chart Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - # Disadvantaged / Veteran Workers (Verified by Parsons)

- **Utilization Table Legends**
  - Disadvantaged / Veteran Workers (Verified by Parsons):
    - % Hours Disadvantaged / Veteran Workers (Verified by Parsons)
Date: January 25, 2021

To: Jose Acosta  
Swinerton Builders  
jacosta@swinerton.com

From: Tara Neumann, Parsons  
Tara.Neumann@parsons.com

CC: Edward Einem, Swinerton Builders  
Lupe Navarro, Swinerton Builders  
Virginia Mercado, Swinerton Builders  
Richard Panos, Anser Advisory  
Jared Kemp, Anser Advisory  
Melissa Pyun, City of Long Beach  
Stephanie Gunawan, City of Long Beach  
Rasien Connelly, Parsons  
Dan Sloan, Parsons  
Don Maurer, Parsons

RE: Community Economic Development Efforts at the City of Long Beach

Project: City of Long Beach Airport Terminal Improvements Phase II
Prime Contractor: Swinerton Builders
Attachment: Local Hire & Disadvantaged/Veteran Worker Report

In working toward meeting the City of Long Beach's PLA goals on the City of Long Beach Airport Terminal Improvements Phase II project, we are providing you with an update of the current percentages achieved by Swinerton Builders and its subcontractors.

We are highlighting those contractors who are exceeding the Local Hire and Disadvantaged/Veteran Goals and those who could use a boost in increasing their numbers. I've attached a summary report for your reference which includes all CPR data received through January 20, 2021.

Project overall Local Resident Goal (40% Goal):
- 1st Tier Zip Codes: (Long Beach Zip Codes): Currently 7%
- 2nd Tier Zip Codes (Gateway Cities): Currently 26%
- 3rd Tier Zip Codes (Los Angeles & Orange County – includes Long Beach & Gateway Cities Zip Codes): Currently 81%

Contractors who have submitted CPRs that are currently exceeding the City of Long Beach PLA Local Hire Goal of 40% are as follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Swinerton</td>
<td>0%</td>
<td>14%</td>
<td>78%</td>
</tr>
<tr>
<td>Acco Engineered Systems</td>
<td>42%</td>
<td>11%</td>
<td>74%</td>
</tr>
<tr>
<td>Advanced Cable Solutions, Inc.</td>
<td>0%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Altitude, Inc.</td>
<td>40%</td>
<td>26%</td>
<td>100%</td>
</tr>
<tr>
<td>Baker Electric</td>
<td>26%</td>
<td>4%</td>
<td>96%</td>
</tr>
<tr>
<td>Bali Construction</td>
<td>0%</td>
<td>41%</td>
<td>89%</td>
</tr>
<tr>
<td>California Hi-Tech Flooring, Inc.</td>
<td>0%</td>
<td>25%</td>
<td>63%</td>
</tr>
</tbody>
</table>
Contractors have submitted Certified Payroll Reports and who are **below 40%** of the PLA Local Hire (Los Angeles & Orange County) Goal:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Architectural Design &amp; Signs</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Badger Daylighting Corp.</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Boston barricade</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>C Below</td>
<td>0%</td>
<td>0%</td>
<td>32%</td>
</tr>
<tr>
<td>Geoboden</td>
<td>0%</td>
<td>0%</td>
<td>34%</td>
</tr>
<tr>
<td>Green Vista Landscape</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Pavement Recycling Systems</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Penhall (sub to Murray Company)</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Quality Rebar</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Quality Reinforcing</td>
<td>0%</td>
<td>0%</td>
<td>1%</td>
</tr>
<tr>
<td>RJ Noble</td>
<td>0%</td>
<td>0%</td>
<td>28%</td>
</tr>
</tbody>
</table>
Disadvantaged/Veteran workers (10% Goal): Currently 1%
Total Project Hours: 34,268
Total Disadvantaged Hours: 0
Total Veteran Hours: 359

Contractors who are working toward and exceeding the PLA Disadvantaged/Veteran goal of 10%: (percentages reflect workers who are verified as Disadvantaged or Veteran for the hours performed by each contractor)

- Bali Construction: 7%
- Foundation Service: 14%
- Murray Company: 2%

The remaining contractors working on this project have 0% verified worker hours that count toward the 10% PLA Disadvantaged / Veteran goal (percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons).

We look forward to working with Swinerton Builders toward the achievement of the City of Long Beach's PLA Local Hire and Disadvantaged/Veteran goal.
<table>
<thead>
<tr>
<th>Prime:</th>
<th>Local Hire Utilization</th>
<th>Minority / Woman Business Utilization</th>
<th>Disadvantaged / Veteran Worker Utilization</th>
<th>Total</th>
<th>Long Beach Residents (1st Tier)</th>
<th>Gateway Cities Residents (2nd Tier)</th>
<th>LA/OC &amp; Gateway Zip Codes</th>
<th>Total</th>
<th>Sub-Contractor Utilization</th>
<th>Prime:</th>
<th>Local Hire Utilization</th>
<th>Minority / Woman Business Utilization</th>
<th>Disadvantaged / Veteran Worker Utilization</th>
<th>Total</th>
<th>Long Beach Residents (1st Tier)</th>
<th>Gateway Cities Residents (2nd Tier)</th>
<th>LA/OC &amp; Gateway Zip Codes</th>
<th>Total</th>
<th>Sub-Contractor Utilization</th>
</tr>
</thead>
</table>
Date: January 26, 2021

To: Tom Luby  
General Consolidated Constructors  
tom@gcc-inc.us

From: Tara Neumann, Parsons  
Tara.Neumann@parsons.com

CC: Karina Chavez, General Consolidated  
Michelle Harati, Harati Solutions  
Tony Resendez, City of Long Beach  
Melissa Pyun, City of Long Beach  
Dan Sloan, Parsons  
Don Maurer, Parsons  
Rasien Connelly, Parsons

RE: Community Economic Development Efforts at the City of Long Beach

Project: Granada / Junipero Beach Concession Renovations & Site Improvements
Prime Contractor: General Consolidated Constructors
Attachment: Local Hire & Disadvantaged/Veteran Worker Report

In working toward meeting the City of Long Beach's PLA goals on the City of Long Beach Granada / Junipero Beach Concession Renovations and Site Improvements project, we are providing you with an update of the current percentages achieved by General Consolidated Constructors and its subcontractors.

We are highlighting those contractors who are exceeding the Local Hire and Disadvantaged/Veteran Goals and those who could use a boost in increasing their numbers. I've attached a summary report for your reference which includes all CPR data received through January 20, 2021.

This project is funded with Tidelands funds, therefore the COLB, PLA Article 3, Section 3.5(a)(1) is applicable. “Where Project Work is funded in full or in part by the State of California Tidelands funds, the term Local Resident, as used in this section shall mean an individual whose primary place of residence is within the Counties of Los Angeles or Orange”.

Project overall Local Resident Goal (40% Goal):
- 3rd Tier Zip Codes (Los Angeles & Orange County – includes Long Beach & Gateway Cities Zip Codes): Currently 69%
- 1st Tier Zip Codes: (Long Beach Zip Codes): Currently 15%
- 2nd Tier Zip Codes (Gateway Cities): Currently 15%

Contractors who have submitted CPRs that are currently exceeding the City of Long Beach PLA Local Hire Goal of 40% are as follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Consolidated Constructors</td>
<td>15%</td>
<td>16%</td>
<td>68%</td>
</tr>
<tr>
<td>Merli Concrete Pumping</td>
<td>28%</td>
<td>0%</td>
<td>92%</td>
</tr>
<tr>
<td>T.J. Janca Construction</td>
<td>37%</td>
<td>0%</td>
<td>100%</td>
</tr>
<tr>
<td>The Blakely Co., Inc.</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
</tr>
</tbody>
</table>
Contractors have submitted Certified Payroll Reports and who are **below 40%** of the PLA Local Hire (Los Angeles & Orange County) Goal:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>1st Tier Zip Codes</th>
<th>2nd Tier Zip Codes</th>
<th>3rd Tier Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Big Bear Electric</td>
<td>0%</td>
<td>10%</td>
<td>0%</td>
</tr>
<tr>
<td>Ondatje Contracting Inc.</td>
<td>0%</td>
<td>0%</td>
<td>11%</td>
</tr>
<tr>
<td>On Point Land Surveying</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Disadvantaged/Veteran workers (10% Goal): **Currently 6%**
Total Project Hours: 8,577
Total Disadvantaged Hours: 0
Total Veteran Hours: 474

Contractors who are working toward and exceeding the **PLA Disadvantaged/Veteran goal of 10%**: (percentages reflect workers who are verified as Disadvantaged or Veteran for the hours performed by each contractor)

- General Consolidated Constructors: 6%

The remaining contractors working on this project have 0% verified worker hours that count toward the 10% PLA Disadvantaged / Veteran goal (percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons as per COLB PLA Section 3.5 (c)).

We look forward to working with General Consolidated Constructors toward the achievement of the City of Long Beach's PLA Local Hire and Disadvantaged/Veteran goal.
<table>
<thead>
<tr>
<th></th>
<th>LONG BEACH RESIDENT (1st Tier)</th>
<th>GATEWAY CITIES RESIDENT (2nd Tier)</th>
<th>LA/OC RESIDENT (3rd Tier) - Includes Long Beach &amp; Gateway Zip Codes</th>
<th>DISADVANTAGED (Verified by Pacific Gateway)*</th>
<th>VETERAN (Verified by Parsons)*</th>
<th>DISADVANTAGED / VETERAN</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Hours Long Beach Residents</td>
<td>Hours Long Beach</td>
<td>% Hours Gateway Cities</td>
<td>% Hours LA/OC</td>
<td>% Hours Disadvantage</td>
<td>% Hours Veteran</td>
<td>Hours</td>
</tr>
<tr>
<td>General Consolidated Constructors</td>
<td>15%</td>
<td>1328</td>
<td>12%</td>
<td>17%</td>
<td>52</td>
<td>69%</td>
<td>5947</td>
</tr>
<tr>
<td>Big Bear Electric</td>
<td>0%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Merit Concrete Pumping</td>
<td>2%</td>
<td>32</td>
<td>0</td>
<td>0</td>
<td>9</td>
<td>93%</td>
<td>104</td>
</tr>
<tr>
<td>Ondaker Contracting, Inc.</td>
<td>0%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>11%</td>
<td>11</td>
</tr>
<tr>
<td>On Point Land Surveying, Inc.</td>
<td>0%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>The Stable Co., Inc.</td>
<td>0%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>2</td>
<td>100%</td>
<td>84</td>
</tr>
<tr>
<td>TJ Army Construction</td>
<td>2%</td>
<td>133</td>
<td>0</td>
<td>0</td>
<td>7</td>
<td>100%</td>
<td>418</td>
</tr>
</tbody>
</table>

*Local Hire Utilization
Disadvantaged / Veteran Worker Utilization

Project: City of Long Beach - Granada / Junipero Beach Concession Renovations & Site Improvements
Prime: General Consolidated Constructors

Report printed on 1/26/2021

* Percentages reflect workers who are verified as Disadvantaged by Pacific Gateway Workforce Investment Network and Veterans verified by Parsons (per COLB PLA Section 3.5 (c))