Date: March 16, 2022

To: Thomas B. Modica, City Manager

From: Kevin Riper, Director of Financial Management

For: Mayor and Members of City Council

Subject: Procurement Software Update for “Long Beach Buys”

On August 3, 2021, the City Council approved an agreement with Periscope Holdings, Inc., to provide a procurement software solution for management of solicitations such as invitations to bid and requests for proposals; labor compliance; and purchasing contracts. This memorandum provides an update on the implementation of Long Beach Buys, the new procurement platform powered by Periscope’s ePro software. The City Council letter from August 3, 2022, details the features and benefits of the new system is attached.

On February 16, 2022, the City of Long Beach (City) enabled early vendor registration in Long Beach Buys during the run-up to full system launch in May 2022. At that time, Long Beach Buys will have complete functionality, including management of solicitations, labor compliance, and purchasing contracts. In the meantime, all solicitations will continue to be posted for all vendors on the legacy software platform, PlanetBids.

To inform the vendor community about these changes and provide resources and support to facilitate the transition, City staff are preparing multiple waves of outreach. This outreach effort will include citywide newsletters, listservs, social media, postcards, newsprint advertisements, email blasts, and website updates. Additionally, regular updates and tutorials will be provided on the Purchasing webpage and in accordance with the Language Access Policy.

This effort is made possible in part by funding from the Long Beach Recovery Act, a plan to fund economic and public health initiatives for Long Beach residents, workers and businesses critically impacted by the COVID-19 pandemic. A portion of the funding has been allocated to support procurement innovation and improvement. Additional information about the Long Beach Recovery Act is available at longbeach.gov/recovery.

If you have any questions or require additional information, please contact Purchasing Agent Michelle Wilson at Michelle.Wilson@longbeach.gov or (562) 570-8921.

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