

City of Long Beach

Registered Lobbying Firms

Reporting Period: July 1, 2021 - December 31, 2021 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Afriat Consulting Group, Inc.(The)</u>		Al Austin II John Keisler Barbara Moore Jack Cunningham Celina Luna Jonathan Kraus Mayor & Staff Rex Richardson City Council & Staff Connor Locke Summer Smith Diana Tang Ray Morquecho Matthew Hamlett City Clerk Staff Justin Ramirez Chork Nim City Manager & Staff Cindy Allen & Staff Roberto Uranga & Staff	01/04/22
Molina Healthcare Inc.	Aaron Green Brandon Zavala		
<u>Airbnb, Inc.</u>			01/13/22
Airbnb, Inc.	John Choi	Scott Baldwin	
<u>Armbruster Goldsmith & Delvac LLP</u>			01/07/22
Onni Group Contracting (California) Inc.	Matt Dzurec	Mary Ann Cronin	
California Water Service	Aaron Clark	Sergio Ramirez	
California Water Service	Mark Armbruster	Christopher Koontz Pablo Leon	
<u>Arnie Berghoff & Associates</u>			10/20/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Balance Public Relations</u>			12/31/21
NONE REPORTED	NONE REPORTED	N/A	
NONE REPORTED	NONE REPORTED	N/A	

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CLIENT NAME <u>Butterfield Communications, Inc.</u>			01/08/22
		Mayor & Staff Frank Colonna Bonnie Lowenthal Sharon Weisman Port of Long Beach Staff Steve Neal Cindy Allen & Staff Roberto Uranga & Staff Mary Zendejas & Staff Suzie Price & Staff Daryl Supernaw & Staff Stacy Mungo & Staff Suely Saro & Staff Al Austin & Staff Rex Richardson & Staff	
World Oil	Gwen Butterfield Elizabeth Warren Louis Baglietto		
<u>California Apartment Association</u>			01/10/22
California Apartment Association	Fred Sutton	Council & Staff Development Services	
<u>Cerrell Associates Inc</u>			07/07/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Collaborate</u>			07/12/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Courtney Torres Consulting</u>			01/13/22
DoorDash Inc.	Courtney Torres	Director of Development Services	
<u>DCI Group</u>			12/09/21
NONE REPORTED	NONE REPORTED	N/A	

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<u>Edison Internation and Affiliates</u>			01/13/22
Edison Internation and Affiliates	Damon Hannaman Vic Nol Kelly Garcia Javier Mariscal Brian Bustamante Erica Keiting	Jonathan Kraus Eric Lopez Chris Garner April Walker Jorge Godinez Justin Beck Von Thompson Ashley Salazar	
Edison Internation and Affiliates	Larry Chung	Tony Gioiello	
Edison Internation and Affiliates	Vic Nol Anuj Desai Katharine Batten	Jennifer Ly Allison Spindler-Ruiz Patricia Diefenderfer	
Edison Internation and Affiliates	Vic Nol Mary Hanway Jennifer Masterson Robert Wright	Chris Garner April Walker Oscar Orci	
<u>Edmond Group LLC</u>			01/12/22
2515 Atlantic Ave.	John Edmond Alexandra Cannarella	Planning Staff	
Graves Construction	John Edmond Alexandra Cannarella	Council & Staff	
Urban Pacific Group of Companies	John Edmond Alexandra Cannarella	Council & Staff	
ICO Group	John Edmond Alexandra Cannarella	Council & Staff	
San Pedro Fish Market	John Edmond Alexandra Cannarella	Council & Staff	
Carnival Corporations Inc.	John Edmond Alexandra Cannarella	Mayor Council & Staff	
<u>Englander Knabe & Allen</u>			01/13/22
2nd & PCH/Taki-Sun	Alex Cherin	No activity	
Accela, Inc.	Celine Cordero Jeff McConnell	Matthew Hamlett	

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<u>Englander Knabe & Allen (CONT.)</u>			01/13/22
AECOM	Celine Cordero Matt Knabe	No activity	
Air Products and Chemicals	Alex Cherin Matt Knabe	No activity	
Amply Power	Alex Cherin	No activity	
AVAYA	Marcus Allen Celine Cordero	Tom Modica	
Avors Medical Group	Celine Cordero	Mayor Diana Tang Meredith Reynolds	
Black Equities Long Beach Buildings III, LLC c/o Charles Dunn Real Estate Services	Alex Cherin Celine Cordero Matt Knabe	Mayor Diana Tang	
Bliss Car Wash	Matt Knabe	Al Austin II Christopher Koontz	
BNSF - Burlington Northern Santa Fe	Alex Cherin	Mayor City Council (All)	
California Apartment Association	Alex Cherin	Mayor Mary Zendejas Suzie Price & Staff Stacy Mungo & Staff Al Austin & Staff Rex Richardson & Staff	
Catalina Water Company	Alex Cherin	Rick Cameron	
Clear Channel	Celine Cordero Matt Knabe	No activity	
Clockwork Construction Inc.	Alex Cherin	Christopher Koontz	
Coca Cola	Matt Knabe	No activity	
Crowdstrike	Matt Knabe	No activity	
David Black	Celine Cordero Matt Knabe	No activity	
Enterprise	Marcus Allen Matt Knabe	No activity	
Fenix Marine Services	Alex Cherin	Mario Cordero	

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<u>Englander Knabe & Allen (CONT.)</u>			01/13/22
Fiserv Solutions, LLC	Celine Cordero Matt Knabe	No activity	
Fortistar Methane 3 Holdings LLC	Alex Cherin	Mayor	
Grade Water and Power	Alex Cherin	Rick Cameron	
Green Nine Group, LLC	Matt Knabe	Oscar Orci	
Gulfstream Aerospace Corporation	Matt Knabe	Mayor Long Beach Airport Staff Cynthia Guidry All Council	
HDR Engineering Inc	Alex Cherin	Mayor & Staff Mario Cordero	
IMC Companies LLC	Alex Cherin	Mayor Harbor Commission & Staff	
InSite Property Group	Celine Cordero Matt Knabe	Tom Modica Christopher Koontz All Council	
KPMG	Matt Knabe	No activity	
Long Beach Compound	Celine Cordero Matt Knabe	Daryl Supernaw Oscar Orci	
Long Beach Container Terminal	Alex Cherin	Mayor Suzie Price Frank Colonna Bonnie Lowenthal	
Long Beach Petroleum Club	Celine Cordero Matt Knabe	Christopher Koontz All Council Oscar Orci	
Long Beach Restaurant Association	Alex Cherin Celine Cordero	Mayor John Keisler Tom Modica Suzie Price Daryl Supernaw Roberto Uranga Stacy Mungo & Staff Rex Richardson & Staff	

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<u>Englander Knabe & Allen (CONT.)</u>			01/13/22
Mega Company	Celine Cordero	Diana Tang Meredith Reynolds	
Metro Ports	Alex Cherin	Frank Colonna Bonnie Lowenthal Bobby Olvera Jr.	
Nike	Alex Cherin Matt Knabe	No activity	
North Cord Management	Matt Knabe	City Attorney All Council	
Pacific 6 Partners	Alex Cherin Celine Cordero Matt Knabe	No activity	
PMA Consultants	Alex Cherin	Rick Cameron	
Project Verve LLC	Alex Cherin Celine Cordero	Karla Estupinian Mary Zendejas	
Robertson Properties Group	Alex Cherin	Mayor	
Rock Steady Productions, Inc.	Alex Cherin Celine Cordero	Stacy Mungo	
Ryan Companies US, Inc.	Alex Cherin	Mike Mais	
Saltchuk Resources, Inc. and affiliated subsidiaries	Alex Cherin	Mario Cordero Harbor Commission & Staff	
SCLP I Acquisitions LLC	Celine Cordero Matt Knabe	Stacy Mungo Christopher Koontz	
Seven Points Management & Walnut LLC	Alex Cherin	Roberto Uranga	
Skinny Labs Inc. DBA Spin	Celine Cordero Matt Knabe	No activity	
SM Wash LLC	Alex Cherin	Daryl Supernaw Christopher Koontz	
Splunk Inc.	Celine Cordero Jeff McConnell	Lea Erickson	
Starwood Property Trust LLC	Celine Cordero Matt Knabe	John Keisler Cynthia Guidry All Council	

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<u>Englander Knabe & Allen (CONT.)</u>			01/13/22
Tobacco Free Kids	Celine Cordero Matt Knabe	Tom Modica All Council	
TRC Solutions, Inc.	Marcus Allen Matt Knabe	No activity	
TTSI/EcoFlow	Alex Cherin	Mayor Rick Cameron Frank Colonna Bonnie Lowenthal	
Universal Technical Institute, Inc.	Alex Cherin	Mayor Stacy Mungo & Staff	
W/GL Ocean Avenue LB Holdings, LLC	Matt Knabe	Mayor Diana Tang Mary Zendejas	
Waterford Group	Alex Cherin	Mayor Tom Modica Rex Richardson Mary Zendejas Rich Anthony	
<u>M Strategic Communications</u>			01/15/22
Airbnb	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager	
Plains Marketing, LP	Chris Modrzejewski Shannon Murphy Rebekah Kim	Mayor City Council (All) Port of Long Beach Staff Public Works Staff	
<u>Manatt, Phelps & Phillips, LLP</u>			01/14/22
Lyon Living	Susan Hori	Susie Price	
Beach Oil Mineral Partners	Susan Hori	Suzie Price Susie Price	
<u>Mayer Brown LLP</u>			07/14/21
NONE REPORTED	NONE REPORTED	N/A	

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<u>Mercury Public Affairs</u>			01/18/22
NONE REPORTED	NONE REPORTED	N/A	
NONE REPORTED	NONE REPORTED	N/A	
<u>Microsoft Corporation</u>			01/11/22
Microsoft Corporation	Adam Loughran	Cason Lee Scott Otta Behrang Abadi Meghan Weekes	
<u>Murchison Consulting</u>			01/05/22
Culture Cannabis	Mike Murchison	City Manager & Staff	
Sweep Inc.	Mike Murchison	Public Works Staff	
Verizon	Mike Murchison	Public Works Staff Cindy Allen	
SPOA	Mike Murchison	Public Works Staff Suzie Price & Staff	
Airport Marriott Hotel	Mike Murchison	None	
<u>Park & Velayos LLP</u>			01/13/22
SM Wash LLC	Lindsey Kozberg Francis Park	Daryl Supernaw Amy Harbin Suely Saro Alex Muldrew	
<u>Sheppard, Mullin, Richter and Hampton LLP</u>			12/17/21
Ryan Companies US, Inc.	Jack Rubens	Scott Kinsey Mike Mais Christopher Koontz Rich Anthony Pablo Leon	
<u>SoCal Advocacy, LLC</u>			01/15/22
Infrastructure Funding Alliance	Edward Rendon	City Council (All)	
<u>Spiker Rendon Consulting</u>			
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<u>Strategic Government Affairs</u>			01/12/22
Southwest Airlines	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff	
WSP	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff Port of Long Beach Staff City Manager & Staff	
Salesforce.com Inc.	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
Okta	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
Kilroy Realty Group	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff Public Works Staff Economic Development	
<u>Strategies 360</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Velada Consulting</u>			01/10/22
NONE REPORTED	NONE REPORTED	N/A	