

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2017 - June 30, 2017 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>ALSTON & BIRD LLP</u>			7/19/2017
PCH CENTERCAL, LLC	NONE REPORTED	N/A	
<u>CARRILLO STRATEGIES</u>			1/17/2017
ARCADIS	SERGIO CARILLO	PORT OF LB/CITY COUNCIL	
LBCA	SERGIO CARILLO	CITY COUNCIL	
<u>CERRELL ASSOCIATES</u>			7/14/2017
NONE REPORTED	NONE REPORTED	N/A	
<u>DOUGLAS W. OTTO</u>			7/12/2017
NONE REPORTED	NONE REPORTED	N/A	
<u>EDISON INTERNATIONAL AND AFFILIATES</u>			7/14/2017
NONE REPORTED	NONE REPORTED	N/A	
<u>EK, SUNKIN, LINK & BAI</u>			1/7/2017
MICROSOFT	GLORIA LEON, SUSANA GONZALEZ	N/A	
VERIZON	GLORIA LEON, SUSANA GONZALEZ, JOHN EK		
LB YELLOW CAB	JORGE MORALES		
<u>ENGLANDER KNABE AND ALLEN</u>			7/14/2017
2ND & PCH/TAKI-SUN	ALEX CHERIN	MAYOR GARCIA, CITY COUNCIL	
ALDI	JUAN GARZA	N/A	
AVAYA	MARCUS ALLEN, CELINE CORDERO	PAT WEST, BRYAN SASTOKAS MAYOR GARCIA, CITY COUNCIL, DEREK BRNHAM, LORI ANN GUZMAN, TRACY EGOSCUE	
BNSF - BURLINGTON NORTHERN SANTA FE	ALEX CHERIN	MAYOR GARCIA	
BYD	ALEX CHERIN	MAYOR GARCIA JEANINE PEARCE SUZIE PRICE STACY MUNGO AL AUSTIN REX RICHARDSON	
CALIFORNIA TRUCKING ASSOCIATION	ALEX CHERIN		

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CLIENT NAME ENGLANDER KNABE AND ALLEN (CONT.)			7/14/2017
		MAYOR GARCIA LENA GONZALEZ GARY CARDAMONE DOUG THIESSEN LORI ANN GUZMAN LOU ANN BYNUM TRACY EGOSCUE DOUG DRUMMOND	
CALTROP	ALEX CHERIN	RICHARD DINES	
CATALINA WATER COMPANY	ALEX CHERIN	ROCK CAMERON	
CENTERCAL PROPERTIES, LLC	ALEX CHERIN	MAYOR GARCIA CITY COUNCIL	
CLEAR CHANNEL	MATT KNABE, JUAN GARZA	AMY BODEK CITY COUNCIL	
		MAYOR GARCIA REX RICHARDSON MARK TAYLOR LENA GONZALEZ	
COCA COLA	MATT KNABE, JUAN GARZA	STACY MUNGO	
COLONIAL LIFE AND ACCIDENT INSURANCE CO	MATT KNABE, JUAN GARZA	N/A	
ENTERPRISE	MATT KNABE, CELINE CORDERO	LINDA TATUM	
FORTISTAR METHANE 3 HOLDINGS LLC	ALEX CHERIN	MAYOR GARCIA	
GLOBAL PARATRANSIT INC	JUAN GARZA	N/A MIKE DUREE MIKE BECKMAN REGGIE HARRISON TOM MODICA RANDY PARSONS	
HSA COUNCIL	ALEX CHERIN, CELINE CORDERO	JESS ROMO MAYOR GARCIA	
IMC COMPANIES LLC	ALEX CHERIN	ALL HARBOR COMMISSIONERS	
IMPEX TECHNOLOGIES, LLC	ALEX CHERIN	BRYAN SASTOKAS	
ITRON INC	MARCUS ALLEN	N/A	
JETBLUE AIRWAYS CORPORATION	MATT KNABE	MAYOR GARCIA CITY COUNCIL	
LAZ PARKING CALIFORNIA LLC	MATT KNABE	N/A	

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CLIENT NAME ENGLANDER KNABE AND ALLEN (CONT.)			7/14/2017
LONG BEACH CONTAINER TERMINAL	ALEX CHERIN	MAYOR GARCIA SUZIE PRICE LORI ANN GUZMAN RICHARD DINES LORI ANN GUZMAN LOU ANNE BYNUM	
METRO PORTS	ALEX CHERIN	RICHARD DINES ROBERT LUNA MIKE DUREE PAT WEST	
MOTOROLA MOBILITY INC	MATT KNABE, CELINE CORDERO	REGGIE HARRISON	
OFO US LIMITED	CELINE CORDERO	N/A LAUREN VARGAS REGGIE HARRIS MIKE DUREE	
ONE CONCERN INC	JEFF MCCONNEL, ALEX CHERIN, CELINE CORDERO	RANDY PARSONS MAYOR GARCIA STACY MUNGO	
PREFACE DEVELOPMENT LLC	ALEX CHERIN	AMY BODEK	
ROBERTSON PROPERTY GROUP	ALEX CHERIN	MAYOR GARCIA BRYAN SASTOKAS	
SAS INSTITUTE INC	CELINE CORDERO	SUSAN PRICE	
SALTCHUCK RESOURCES INC	ALEX CHERIN	N/A CITY COUNCIL PAT WEST	
SOUTHERN CALIFORNIA CIGAR ALLIANCE	MATT KNABE, JUAN GARZA	CITY MANAGER PLANNING STFF JIM KUHL	
TRC SOLUTIONS, INC	MATT KNABE, MARCUS ALLEN, JUAN GARZA	DIKO MELKONIAN	
TROY & BANKS, INC	ALEX CHERIN	LAURA DOUD MAYOR GARCIA RICHARD DINES RICK CAMERON	
TTSI / ECOFLOW	ALEX CHERIN	MAYOR GARCIA STACY MUNGO	
UNIVERSAL TECHNICAL INSTITUTE, INC	ALEX CHERIN	CITY COUNCIL	
WASTE MANAGEMENT	MATT KNABE, JUAN GARZA	MARK TAYLOR JEANNINE PEARCE	
WILLIAM BLAIR & COMPANY	MATT KNABE, ALEX CHERIN	PAT WEST MIKE CONWAY	

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<u>ENGLANDER KNABE AND ALLEN (CONT.)</u>			7/14/2017
XEROX CORPORATION	MARCUS ALLEN, MATT KNABE	CITY MANAGEMENT	
<u>GIDEON KRACOV</u>			6/19/2017
CAL. WASTE AND RECYCLING ASSOC.	GIDEON KRACOV	MAYOR GARCIA PRICE AUSTIN EDWARDS URANGA PUBLIC WORK STAFF	
<u>GWEN BUTTERFIELD</u>			7/13/2017
NONE REPORTED			
<u>JOHN KELLY ASTOR - ASTOR & KINGSLAND, LLP</u>			7/14/2017
LOS ANGELES COUNTY WASTE MANAGEMENT ASSOCIATION	JOHN KELLY ASTOR	CITY COUNCIL PUBLIC WORKS STAFF	
<u>KEN SPIKER AND ASSOCIATES, INC.</u>			8/18/2017
NONE REPORTED			
<u>MANATT, PHELPS & PHILLIPS, LLP</u>			1/12/2016
NONE REPORTED			
<u>MICHAEL RECUPERO & ASSOCIATES, INC.</u>			5/17/2017
ALADIN BAIL BONDS		Dee Andrews	
<u>MURCHISON CONSULTING - MIKE MURCHISON</u>			8/18/2017
LYON COMMUNITY	MIKE MURCHISON	MAYOR CITY COUNCIL	
LBGP	MIKE MURCHISON	MAYOR CITY COUNCIL	
ARB	MIKE MURCHISON	JESS ROMO	
ABBAY CO	MIKE MURCHISON	SEAN CRUMBY	
<u>NICHOLAS JILES</u>			3/14/2017
NONE REPORTED			
<u>SPIKER CONSULTING</u>			07/27/17
SP PLUS	KEN SPIKER	COUNCIL AIRPORT	
VERDANT DISTRIBUTION	KEN SPIKER	COUNCIL	
ALTERNATE HEALTH	KEN SPIKER	COUNCIL	
7-ELEVEN	KEN SPIKER	COUNCIL	

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<u>CLIENT NAME</u> <u>STEFAN BORST-CENSULLO</u>			07/14/17
NORTH CORD MANAGEMENT, LLC	STEFAN BORST-CENSULLO	Mayor Garcia CITY COUNCIL PAT WEST CHARLES PARKIN JEANNINE PEARCE SUZIE PRICE	
BLACKSTAR FINANCIAL	STEFAN BORST-CENSULLO	ROBERTO URANGA SUZIE PRICE	
BELCOSTA LABS	STEFAN BORST-CENSULLO	REX RICHARDSON	