

**City of Long Beach
Registered Lobbying Firms**

July 1, 2011 - December 31, 2011

Client list consists of clients for whom lobbying activity occurring during the latest reporting period.

Lobbying Firm	ClientName	LobbyistName	CityContact	Registration Date
ABC ADVOCACY GROUP				8/16/2010
	HUDSON GROUP	GLORIA CORDERO	MAYOR BOB FOSTER; PAT WEST; GERRIE SHIPSKE	
ALSTON & BIRD, LLP				6/2/2011
	MITSUBISHI CEMENT CORP.	JOCELYN THOMPSON	R. CAMERON, PORT; S. CROUCH, PORT; K. BERG, PORT; T. SHIN, CITY ATTN;	
		MARISA BLACKSHIRE		
	SULEX, INC.	SHARON RUBALCAVA	L. DITCHKUS, PORT; D. RAMSEY, PORT; K. BERG, PORT; T. SHIN, PORT;	
		PETER NYQUIST		
	TOWERCO ASSETS, LLC	KATHLEEN HILL	MONICA MENDOZA, PLANNING	
ARMBRUSTER GOLDSMITH & DELVAC LLP				3/28/2011
CARL A KEMP				4/28/2010
	LB YELLOW CAB	CARL A KEMP		
CERRELL ASSOCIATES INC.				4/20/2010
	MICROSOFT CORPORATION	FERNANDO CHAVEZ	J. MCDONNELL	
		LISA GRITZNER	J. MCDONNELL	
	WALGREENS	FERNANDO CHAVEZ	D ANDREWS, P ODONNEL, B SRAMEK.	

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<i>DIANE RIPLEY</i>				<i>9/13/2011</i>
	AUTO RETURN	DIANE RIPLEY	R. GARCIA, G. DELONG, J. EDMOND, TIFFANY, BROC COWARD, P. O'DONNELL, REX RICHARDSON, JONATHAN, ERIC SUND	
<i>ENGLANDER KNABE & ALLEN</i>				<i>7/11/2010</i>
	2ND AND PCH	ALEX H CHERIN	B.FOSTER, G.DELONG, L.DOUD, A.BODEK, R.GARCIA, S.SNEAL, C.CALFANT, G.SHIPSKE, S.LOWENTHAL, J.JOHNSON, P.O'DONNELL	
	CAMBRIA SOLUTIONS	MATT KNABE	P. WEST	
	CLEAR CHANNEL	MATT KNABE	R.GARCIA, S.LOWENTHAL, G.DELONG, P.ODONNELL, G.SHIPSKE, D.ANDREWS, J.JOHNSON, R.GABELICH, S.NEAL, B.FOSTER, P.WEST, J.KUHL, M.CONWAY	
	COCA COLA	MATT KNABE	R. ARIAS, S LOWNTHAL	
	HARBOR TRUCKING ASSC	ALEX H CHERIN	B.FOSTER, J.JOHNSON, R.GARCIS, S.STRAWBRIDGE(POLB).	
	JUNIPER NETWORKS	MATT KNABE		
	LOCAL SEARCH	MATT KNABE	G DELONG, R GARCIA, E SUND, J KUHL.	
	LONG BEACH CONTAINER	ALEX H CHERIN	B FOSTER, G DELONG, POLB	
	PROJECT FROG	ALEX H CHERIN	B.FOSTER, C.BECK, P.O'DONNELL, M.RODRIGUEZ	
	RATKOVICH PROPERTIES	ALEX CHERIN	S. LOWENTHAL, R GARCIA, PAT WEST	
	RECYCLEBANK	ALEX H CHERIN	M.CONWAY, B.FOSTER, G.DELONG, J.JOHNSON, G.SHIPSKE, S.NEAL, R.GARCIA, S.LOWENTHAL	

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<i>ENGLANDER KNABE & ALLEN</i>				<i>7/1/2010</i>
	SK SOLUTIONS	ALEX H CHERIN	B. KANTER, A MORRO	
	SO CAL CIGAR ALLIANCE, C/O BIG DADDY CIGARS	MATT KNABE	R.GARCIA, S.LOWENTHAL, G.DELONG, P.ODONNELL, G.SHIPSKE, D.ANDREWS, J.JOHNSON, R.GABELICH, S.NEAL, P.WEST, E.SUND	
	TOTAL TRANSPORTATION SERVICES, INC	ALEX H CHERIN	B.KANTER	
	UNITED ROAD TOWING, INC	MARCUS ALLEN	E.SUND	
	WASTE MANAGEMENT	MATT KNABE	R.GARCIA, S.LOWENTHAL, G.DELONG, P.ODONNELL, G.SHIPSKE, D.ANDREWS, J.JOHNSON, R.GABELICH, S.NEAL, B.FOSTER, P.WEST, J.KUHL, M.CONWAY	
	WILLIAM BLAIR & CO.	MATT KNABE	P.WEST, M.CONWAY	
<i>GWEN BUTTERFIELD</i>				<i>2/3/2011</i>
	MITSUBISHI CEMENT CORP	GWEN BUTTERFIELD	D.STEINKE, B.KANTER, R.CAMERON, T.JELENIC, J.WATANABE, S.WISE. SEE ADD'L NAME ON Q2-2011	
<i>KEN SPIKER AND ASSOCIATES, INC.</i>				<i>6/3/2010</i>
	LAMAR ADVERTISING	KEN SPIKER, JR	DELONG, O'DONNELL	
<i>LOUIS G. BAGLIETTO, JR.</i>				<i>2/3/2011</i>
	BNSF RAILWAY	LOUIS G BAGLIETTO, JR.	D.ANDREWS, S.FRICK, D.BURNHAM, S.GANT. SEE ADD'L NAME ON Q2-2011.	
	MITSUBISHI CEMENT CORP	LOUIS G BAGLIETTO, JR.	R.CAMERON, T.FIELDS, N.HACEGARA, T.JELENIC, J.WATANABE. SEE ADDL NAME ON Q2-2011.	

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<i>MURCHISON CONSULTING</i>				<i>7/2/2010</i>
	245 BROADWAY, LLC	MIKE MURCHISON		
	A&A TOWING	MIKE MURCHISON	D.HAUBERT	
	DEVELOPERS DIVERSIFIED REALTY	MIKE MURCHISON	B. FOSTER, S. LOWENTHAL	
	LANDRYS	MIKE MURCHISON	ERIC SUND, STVE JAMES	
	LYON COMMUNITIES	MIKE MURCHISON	NAMES ON FILE WITH CITY CLERK 1/27/2012	
	MARRIOTT	MIKE MURCHINSON	R.BRONOLD	
	MARTIN CONTAINERS	MIKE MURCHISON	REX RICHARDSON, DEREK BURNHAM	
<i>RICHARD MONTGOMERY</i>				<i>6/30/2011</i>
	UNITED TAXI	RICHARD MONTGOMERY	ERIK SUND	
<i>SHEPPARD MULLIN RICHTER & HAMPTON, LLP</i>				<i>6/30/2010</i>
	LEGACY PARTNERS COMMERCIAL		R. SHANNON, POLB	
	TAKI SUN, INC.	JAMES PUGH	M.MAIS, A.BODEK, D.BURNHAM	
<i>SOUTHERN CALIFORNIA EDISON</i>				<i>2/18/2011</i>
	SOUTHERN CALIFORNIA EDISON	BEN HARVEY	MARK CHRISTOFFELS, UPDATED CONTACTS ARE ON FILE WITH THE CITY CLERK DEPART.	