

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2021 - June 30, 2021 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Airbnb, Inc.</u>			07/13/21
Airbnb, Inc.	John Choi	City Council (All)	
<u>Armbruster Goldsmith & Delvac LLP</u>			07/13/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Balance Public Relations</u>			07/05/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Butterfield Communications, Inc.</u>			07/06/21
		Steve Neal Mayor & Staff Rex Richardson Frank Colonna Bonnie Lowenthal Sharon Weisman Port of Long Beach Staff Mary Zendejas Bobby Olvera Jr. Cindy Allen	
World Oil	Gwen Butterfield Elizabeth Warren Louis Baglietto		
<u>California Apartment Association</u>			07/14/21
CAA	Fred Sutton	City Council (All)	
CAA	Fred Sutton	City Council (All)	
<u>Cerrell Associates Inc</u>			07/07/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Collaborate</u>			01/10/21
		Celina Luna Rex Richardson Roberto Uranga Kelley Colopy Matthew Hamlett Teresa Chandler	
Cosmos Health Solutions	Katherine Hennigan Jacob Jauregui		
		Celina Luna Rex Richardson Roberto Uranga Kelley Colopy Teresa Chandler	
US Ecology, Inc.	Katherine Hennigan Jacob Jauregui		

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<u>Courtney Torres Consulting</u>			07/23/21
DoorDash Inc.	Courtney Torres	Council & Staff City Administrative Staff	
Swiftmile	Courtney Torres	Mayor & Staff Council & Staff	
rZero	Courtney Torres	Public Works Staff	
<u>DCI Group</u>			07/15/21
DoorDash Inc(2)	Chad Horrell	None	
<u>Edison Internation and Affiliates</u>			07/09/21
Edison Internation and Affiliates	Damon Hannaman	John Keisler	
Edison Internation and Affiliates	Vic Nol	Eric Lopez	
Edison Internation and Affiliates	Kelly Garcia	Robert Dowell	
Edison Internation and Affiliates	Javier Mariscal	Chris Garner	
Edison Internation and Affiliates	Brian Bustamante	April Walker	
Edison Internation and Affiliates		Oscar Orci	
Edison Internation and Affiliates		Shannon Peck	
Edison Internation and Affiliates		Matthew Arms	
Edison Internation and Affiliates		Tony Foster	
Edison Internation and Affiliates		Jorge Godinez	
Edison Internation and Affiliates		Joy Contreras	
Edison Internation and Affiliates		Grace Chun	
Edison Internation and Affiliates		Sarah Neitzert	
Edison Internation and Affiliates		Matthew Hamlett	
Edison Internation and Affiliates		April Walker	
Edison Internation and Affiliates	Josh Torres	Rex Richardson	
Edison Internation and Affiliates	Vic Nol	Matthew Hamlett	
Edison Internation and Affiliates		Kevin Jackson	
Edison Internation and Affiliates		Larry Rich	
Edison Internation and Affiliates	Josh Torres	Courtney Chatterson	
Edison Internation and Affiliates	Vic Nol	LB Sustainable City Commission	
Edison Internation and Affiliates	Josh Torres		
Edison Internation and Affiliates	Vic Nol	Jennifer Ly	
Edison Internation and Affiliates	Sean Hernandez	Allison Spindler-Ruiz	

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<u>Edmond Group LLC</u>			07/15/21
2515 Atlantic Ave.	John Edmond Alexandra Cannarella	Council & Staff	
DLBC Properties	John Edmond Alexandra Cannarella	Council & Staff	
Urban Pacific Group of Companies	John Edmond Alexandra Cannarella	Council & Staff	
ICO Group	John Edmond Alexandra Cannarella	Council & Staff	
San Pedro Fish Market	John Edmond Alexandra Cannarella	Council & Staff	
<u>Englander Knabe & Allen</u>			07/12/21
2nd & PCH/Taki-Sun	Alex Cherin	Mayor & Staff	
8 Horses Run Wild LLC	Alex Cherin	City Attorney Daryl Supernaw Rich Anthony	
Accela, Inc.	Celine Cordero Jeff McConnell	Matthew Hamlett	
AECOM		No activity	
Amplify Power	Alex Cherin	Mario Cordero Rick Cameron	
Ancon	Matt Knabe	Tom Modica Diana Tang	
AVAYA	Marcus Allen Celine Cordero	Tom Modica Diana Tang	
Avors Medical Group	Celine Cordero	Meredith Reynolds	
Black Equities Long Beach Buildings III, LLC c/o Charles Dunn Real Estate Services	Alex Cherin Celine Cordero Matt Knabe	Mayor Isabel Arvea Lou Baglietto	
BNSF - Burlington Northern Santa Fe	Alex Cherin	Mayor Tracy Egoscue All Council	

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<u>Englander Knabe & Allen (CONT.)</u>			07/12/21
California Trucking Association	Alex Cherin	Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson	
Catalina Water Company	Alex Cherin	Rick Cameron	
Clear Channel		No activity	
Clockwork Construction Inc.	Alex Cherin	Chris Koontz	
Coca Cola		No activity	
Enterprise		No activity	
Fenix Marine Services	Alex Cherin	Mario Cordero	
Fiserv Solutions, LLC		No activity	
Fortistar Methane 3 Holdings LLC	Alex Cherin	Mayor	
Green Nine Group, LLC	Matt Knabe	Oscar Orci	
Gulfstream Aerospace Corporation	Matt Knabe	Mayor City Council (All) Cynthia Guidry Economic Development	
HDR Engineering Inc	Alex Cherin	Mayor Mario Cordero	
IMC Companies LLC	Alex Cherin	Mayor Harbor Commission & Staff	
InSite Property Group	Celine Cordero Matt Knabe	City Council (All) Tom Modica Chris Koontz	
KPMG		No activity	
Long Beach Compound	Celine Cordero Matt Knabe	Daryl Supernaw Oscar Orci	
Long Beach Container Terminal	Alex Cherin	Mayor Suzie Price Frank Colonna Bonnie Lowenthal	

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<u>Englander Knabe & Allen (CONT.)</u>			07/12/21
Long Beach Restaurant Association	Alex Cherin	Stacy Mungo Mayor	
McAfee Public Sector LLC	Celine Cordero	John Keisler Tom Modica Suzie Price Rex Richardson Daryl Supernaw Roberto Uranga	
Mega Company	Celine Cordero	No activity	
Metro Ports	Alex Cherin	Diana Tang Meredith Reynolds	
Nike		Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
North Cord Management	Matt Knabe	No activity	
PMA Consultants	Alex Cherin	City Council (All) City Attorney	
Project Verve LLC	Alex Cherin Celine Cordero	Rick Cameron	
Riley's Bar	Matt Knabe	Jeannine Pearce Karla Estupinian	
Road Soup of California		Suzie Price Planning Department	
Robertson Properties Group	Alex Cherin	No activity	
Rock Steady Productions, Inc.	Alex Cherin Celine Cordero	Mayor	
Ryan Elmore & Warren Blesofsky	Alex Cherin	Stacy Mungo	
Saltchuk Resources, Inc. and affiliated subsidiaries		Mike Mais	
Seven Points Management & Walnut LLC	Alex Cherin	No activity	
Sey Corp	Matt Knabe	Roberto Uranga	
Skinny Labs Inc. DBA Spin		Stacy Mungo	
SM Wash LLC	Alex Cherin	No activity	
		Daryl Supernaw Chris Koontz	

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<u>Englander Knabe & Allen (CONT.)</u>			07/12/21
Splunk Inc.	Celine Cordero Jeff McConnell	Lea Erickson	
Starwood Property Trust LLC	Celine Cordero Matt Knabe	City Council (All) John Keisler Cynthia Guidry	
Tobacco Free Kids	Celine Cordero Matt Knabe	City Council (All) Tom Modica	
TRC Solutions, Inc.		No activity	
TTSI/EcoFlow	Marcus Allen Matt Knabe	Mayor Harbor Commission & Staff	
Universal Technical Institute, Inc.	Alex Cherin	Stacy Mungo Mayor	
W/GL Ocean Avenue LB Holdings, LLC	Alex Cherin	Jeannine Pearce Mayor	
Waste Management	Matt Knabe	Diana Tang	
Waterford Group	Alex Cherin	Jeannine Pearce Mayor Tom Modica Rex Richardson Rich Anthony	
Collaborative Neuroscience Network LLC (Formerly WS Properties)	Celine Cordero Matt Knabe	Jeannine Pearce Stacy Mungo Kelley Colopy Diana Tang	
Xerox Corporation	Marcus Allen Celine Cordero Matt Knabe	Tom Modica All Council	
Long Beach Petroleum Club	Celine Cordero Matt Knabe	City Council (All) Chris Koontz Oscar Orci	
<u>M Strategic Communications</u>			07/15/21
Airbnb	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager	

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<u>M Strategic Communications (CONT.)</u>			07/15/21
Plains Marketing, LP	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works	
Rancho LPG Holdings LLC	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works	
<u>Manatt, Phelps & Phillips, LLP</u>			07/13/21
Lyon Living		No activity	
Beach Oil Mineral Partners		No activity	
<u>Mayer Brown LLP</u>			07/14/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Mercury Public Affairs</u>			07/12/21
Bird	Susana Gonzalez Edmond	Mayor & Staff Harbor Commission & Staff	
So Cal Gas	Susana Gonzalez Edmond	All Council	
United HealthCare Services	Susana Gonzalez Edmond	Council & Staff	
<u>Microsoft Corporation</u>			07/12/21
Microsoft Corporation	Adam Loughran	Lea Erickson Scott Otta Behrang Abadi Meghan Weekes Carson Lee	
<u>Murchison Consulting</u>			07/07/21
InSite Property Group	Mike Murchison	Al Austin II Development Services	
Kilroy Realty Group	Mike Murchison	Development Services	
Activated Events	Mike Murchison	Special Events Development Services	
USA Properties	Mike Murchison	Public Works Staff	
Via Plata LLC	Mike Murchison	Public Works Staff	

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<u>Murchison Consulting (CONT.)</u>			07/07/21
Zenith	Mike Murchison	Suzie Price Development Services	
Verizon	Mike Murchison	Public Works Staff Cindy Allen	
SPOA	Mike Murchison	Suzie Price Development Services	
<u>Park & Velayos LLP</u>			07/16/21
SM Wash LLC	Lindsey Kozberg Francis Park	Alexis Oropeza Amy Harbin Allison Spindler-Ruiz Suely Saro Alex Muldrew Patricia Diefenderfer	
<u>Sheppard, Mullin, Richter and Hampton LLP</u>			07/07/21
Ryan Companies US, Inc.	Jack Rubens	Scott Kinsey Mike Mais Christopher Koontz Rich Anthony Pablo Leon	
<u>SoCal Advocacy, LLC</u>			07/14/21
Infrastructure Funding Alliance	Edward Rendon	City Council (All)	
<u>Spiker Rendon Consulting</u>			07/16/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Strategic Government Affairs</u>			07/13/21
Southwest Airlines	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff	
WSP	Patricia Alema Ron Stone	City Manager Mayor & Staff City Council & Staff Long Beach Airport Staff Port of Long Beach Staff	

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<u>Strategic Government Affairs (CONT.)</u>			07/13/21
Salesforce.com Inc.	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
Okta	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
Kilroy Realty Group	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff Public Works Staff Economic Development	
<u>Strategies 360</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Velada Consulting</u>			07/14/21
Wheels, Inc	David Vela	Rex Richardson Roberto Uranga Matthew Hamlett	