

# City of Long Beach

## Registered Lobbying Firms

Reporting Period: July 1, 2020 - December 31, 2020 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Airbnb, Inc.</u>			01/12/21
Airbnb, Inc.	John Choi	Al Austin II Jeannine Pearce Stacy Mungo Suzie Price Rex Richardson Dee Andrews Roberto Uranga	
<u>Armbruster Goldsmith &amp; Delvac LLP</u>			01/12/21
NONE REPORTED	NONE REPORTED	N/A	
<u>California Apartment Association</u>			01/11/21
California Apartment Association	Fred Sutton	City Council (All)	
<u>Courtney Torres Consulting</u>			01/14/21
DoorDash Inc.	Courtney Torres	Council & Staff Vice Mayor & Staff City Administrative Staff	
<u>Edison Internation and Affiliates</u>			01/14/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Englander Knabe &amp; Allen</u>			01/11/21
2nd & PCH/Taki-Sun	Alex Cherin	Mayor City Council (All)	
8 Horses Run Wild LLC	Alex Cherin	City Attorney Daryl Supernaw Rich Anthony	
Amplify Power	Alex Cherin	Mario Cordero Rick Cameron	
Ancon	Matt Knabe	Tom Modica Diana Tang	
AVAYA	Marcus Allen Celine Cordero	Tom Modica	
Avors Medical Group	Celine Cordero	Diana Tang Meredith Reynolds	

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/11/21
Black Equities Long Beach Buildings III, LLC c/o Charles Dunn Real Estate Services	Alex Cherin Celine Cordero Matt Knabe	Mayor & Staff Isabel Arvea Lou Baglietto Planning Department	
BNSF - Burlington Northern Santa Fe	Alex Cherin	Mayor City Council (All) Tracy Egoscue	
California Trucking Association	Alex Cherin	Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson	
Catalina Water Company	Alex Cherin	Rick Cameron	
CenterCal Properties, LLC	Alex Cherin	Mayor City Council (All)	
Clear Channel	Celine Cordero Matt Knabe	No activity	
Clockwork Construction Inc.	Alex Cherin	Christopher Koontz	
Coca Cola	Matt Knabe	No activity	
Enterprise	Marcus Allen Matt Knabe	No activity	
Fenix Marine Services	Alex Cherin	Mario Cordero	
Fiserv Solutions, LLC	Celine Cordero Matt Knabe	No activity	
Fortistar Methane 3 Holdings LLC	Alex Cherin	Mayor	
Fuel Controls Inc	Celine Cordero Matt Knabe	City Manager John Keisler Juan Lopez-Rios Matt Brookes Cynthia Guidry	
Green Nine Group, LLC	Matt Knabe	Director of Development Services	
Gulfstream Aerospace Corporation	Matt Knabe	Mayor City Council (All) Cynthia Guidry	

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/11/21
HDR Engineering Inc	Alex Cherin	Mayor Mario Cordero	
IMC Companies LLC	Alex Cherin	Mayor Harbor Commission & Staff	
InSite Property Group	Celine Cordero Matt Knabe	City Council (All) City Manager Christopher Koontz	
KPMG	Matt Knabe	No activity	
Long Beach Compound	Celine Cordero Matt Knabe	Daryl Supernaw Director of Development Services	
Long Beach Container Terminal	Alex Cherin	Mayor Suzie Price Frank Colonna Bonnie Lowenthal	
Long Beach Petroleum Club	Celine Cordero Matt Knabe	City Council (All) Christopher Koontz Director of Development Services	
Long Beach Restaurant Association	Alex Cherin	Stacy Mungo Mayor City Manager John Keisler Suzie Price Daryl Supernaw Roberto Uranga	
McAfee Public Sector LLC	Celine Cordero Matt Knabe	Lea Erickson	
Mega Company	Celine Cordero	Diana Tang Meredith Reynolds	
Metro Ports	Alex Cherin	Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
Nike	Alex Cherin Celine Cordero Matt Knabe	No activity	
North Cord Management	Matt Knabe	City Council (All)	

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/11/21
PMA Consultants	Alex Cherin	Rick Cameron	
Project Verve LLC	Alex Cherin	Jeannine Pearce	
	Celine Cordero	Karla Estupinian	
Riley's Bar	Matt Knabe	Suzie Price Planning Department	
Road Soup of California	Marcus Allen	No activity	
Robertson Properties Group	Alex Cherin	Mayor	
Ryan Elmore & Warren Blesofsky	Alex Cherin	Mike Mais	
Saltchuk Resources, Inc. and affiliated subsidiaries	Alex Cherin	No activity	
Seven Points Management & Walnut LLC	Alex Cherin	Roberto Uranga	
		Mayor City Council (All) City Manager	
Skinny Labs Inc. DBA Spin	Celine Cordero	Daryl Supernaw	
	Matt Knabe	Chris Koontz	
SM Wash LLC	Alex Cherin	City Council (All) John Keisler Cynthia Guidry	
Starwood Property Trust LLC	Celine Cordero Matt Knabe	Al Austin II	
		Jeannine Pearce City Manager Suzie Price Rex Richardson Daryl Supernaw Dee Andrews Roberto Uranga Mary Zendejas	
Tobacco Free Kids	Matt Knabe		
TRC Solutions, Inc.	Marcus Allen	No activity	
	Matt Knabe	Mayor Rick Cameron Frank Colonna Bonnie Lowenthal	
TTSI/EcoFlow	Alex Cherin	Stacy Mungo	
Universal Technical Institute, Inc.	Alex Cherin	Mayor	

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<b><u>Englander Knabe &amp; Allen (CONT.)</u></b>			01/11/21
W/GL Ocean Avenue LB Holdings, LLC	Alex Cherin	Jeannine Pearce Mayor	
Waste Management	Matt Knabe	Diana Tang	
		Jeannine Pearce Mayor Tom Modica Rex Richardson Rich Anthony	
Waterford Group	Alex Cherin	Jeannine Pearce Stacy Mungo Kelley Colopy Diana Tang	
Collaborative Neuroscience Network LLC (Formerly WS Properties)	Celine Cordero Matt Knabe		
	Marcus Allen Celine Cordero Matt Knabe	City Council (All) City Manager	
Xerox Corporation			
<b><u>Kindel Gagan</u></b>			03/05/20
American Hotel & Lodging Association	Samantha Martinez	City Council (All)	
Lime	Samantha Martinez	City Council (All)	
<b><u>M Strategic Communications</u></b>			01/14/21
	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager	
Airbnb			
	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Public Works Staff	
Plains Marketing, LP			
	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works Staff	
Rancho LPG Holdings LLC			
<b><u>Manatt, Phelps &amp; Phillips, LLP</u></b>			01/11/21
Lyon Living	Susan Hori	Susie Price	
Beach Oil Mineral Partners	Susan Hori	Susie Price	

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<b><u>Mayer Brown LLP</u></b>			01/14/21
	Edgar Khalatian Susan Chivaranonond Arteen Mnayan Nedda Mahrou Vicky Tavitian	City Council (All)	
Rick Everist ( LG Everist, Inc)			
<b><u>Mercury Public Affairs</u></b>			01/14/21
AECOM	Susana Gonzalez	Water Department	
Bird	Susana Gonzalez	Mayor & Staff	
Microsoft	Gloria Leon	CIO	
So Cal Gas	Susana Gonzalez	City Council (All) Harbor Commission & Staff	
<b><u>Microsoft Corporation</u></b>			01/13/21
		Lea Erickson Scott Otta Behrang Abadi Carson Lee	
Microsoft Corporation	Adam Loughran		
<b><u>Murchison Consulting</u></b>			01/15/21
NONE REPORTED	NONE REPORTED	N/A	
<b><u>Spiker Rendon Consulting</u></b>			01/06/21
NONE REPORTED	NONE REPORTED	N/A	
<b><u>Strategic Government Affairs</u></b>			01/12/21
	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Long Beach Airport Staff	
Southwest Airlines			
	Patricia Alema Ron Stone	City Manager Mayor & Staff City Council & Staff Long Beach Airport Staff Port of Long Beach Staff	
WSP			
	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
Salesforce.com Inc.			

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<u>Strategic Government Affairs (CONT.)</u>			01/12/21
Okta	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
<u>Strategies 360</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>The McOsker Group</u>			07/15/20
NONE REPORTED	NONE REPORTED	N/A	
<u>Ugarte &amp; Associates LLC</u>			02/03/21
NONE REPORTED	NONE REPORTED	N/A	
<u>Velada Consulting</u>			12/14/20
Wheel Labs, Inc.	David Vela	-	