

# CITY OF LONG BEACH

Registered Lobbying Firms

Reporting Period: July 1, 2022 - December 31, 2022 - Current Actively Filed Lobbyists

| Lobbyist Firm                         | Client Name  | Lobbyist  | City Contact   | Date Filed |
|---------------------------------------|--|---|--|------------|
| Actum I, LLC                          | Bird Rides, Inc.<br>SoCal Gas  | John Ek, Andrew Kratzer<br>John Ek, Andrew Kratzer  | Mayor & Staff<br>Council, Harbor Commission & Staff  | 1/20/2023  |
| Airbnb, Inc.                          | Airbnb, Inc.   | John Choi   | Scott Baldwin  | 1/13/2023  |
| Armbuster Goldsmith & Delvac LLP      | Onni Contracting (California)<br>California Water Service<br>Indra Lars Shanaja  | Matt Dzurec<br>Aaron Clark, Dale Goldsmith<br>Mark Armbruster   | Cuentin Jackson, Chris Koontz<br>Peerapol Suree & Oscar Martinez<br>Chris Koontz   | 1/20/2023  |
| Arnie Berghoff & Associates           |  |   |  | 1/17/2023  |
| Brownstein Hyatt Farber Schreck, LLP  | Indigov Corporation  | Greg Hayes; Ruy Laredo  | Rex Richardson - Vice Mayor  | 1/11/2023  |
| Butterfield Communications, Inc.      | Terminated   |   |  | 1/12/2023  |
| California Apartment Association      |  |   |  | 1/11/2023  |
| California Strategies & Advocacy, LLC | Shotspotter, Inc.<br>Ameresco, Inc.  | Victor Franco<br>Marybel Batjer   | Long Beach PD<br>City Manager  | 1/11/2023  |
| Courtney Torres Consulting, Inc.      | Door Dash, Inc.<br>SEIU UHW  | Courtney Torres<br>Courtney Torres  | Economic Development<br>Councilmembers Allen, Saro   | 1/20/2023  |
| DoorDash, Inc.                        |  |   |  | 1/12/2023  |
| EDISON INTERNATIONAL AND AFFILIATES   | SEE ATTACHED   | SEE ATTACHED  | SEE ATTACHED   | 1/13/2023  |
| Edmond Group LLC                      | 2515 Atlantic Ave Affordable Housing LLC<br>Long Beach Area Chamber of Commerce<br>Urban Pacific Group of Companies<br>Apartment Association, California Southern Cities<br>San Pedro Fish Market<br>Carnival Cruise Line<br>Kirkpatrick Companies<br>World Oil<br>Olympus Terminals | John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos<br>John Edmond and Alexandra Lakatos | Planning and Development staff<br>City Council, Mayor, City Manager<br>Planning and Development staff, City Council<br>City Council, Mayor, City Manager<br>Planning and Development staff<br>City Councilmembers<br>Planning and Development staff<br>City Councilmembers<br>Port Staff | 1/13/2023  |

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| Englander Knabe and Allen      | See Attached Uploaded document         | N/A                          | N/A  | 1/13/2023  |
| Manatt Phelps and Phillips LLP | Lyon Living                            | Susan Hoi                    | Susie Price  | 1/26/2023  |
|                                | Beach Oil Mineral Partners             | Susan Hoi                    | Susie Price  |            |
| Microsoft Corporation          | Microsoft Corporation                  | Christopher Baldwin          | Behrang Abadi, Lea Eriksen, Rob Centeno  | 1/11/2023  |
| Murchison Consulting           | Verizon                                | Mike                         | PW, Eric Lopez/IT Dept., Alejandra Garcia /Airport Director Cynthia Guidry   | 1/12/2023  |
|                                | Airport Marriott                       | Mike                         | DS/Building Dept.  |            |
|                                | Activated Events                       | Mike                         | special events, Tasha Day  |            |
|                                | Zenith                                 | Mike                         | DS/Price office  |            |
|                                | LuMar Corp                             | Mike                         | ED/DS/City Attorney  |            |
|                                | Automobile Club of Southern California | Mike                         | Matt Brookes   |            |
|                                | Atlantic 777                           | Mike                         | DS   |            |
|                                | First Student, Inc.                    | Mike                         | DS   |            |
|                                | Interstate Outdoor Advertising         | Mike                         | LB Fire, Economic Development  |            |
|                                | Linda Mendoza                          | Mike                         | Mary Torres, ED/Rich Anthony City Attorney, Christopher Koontz DS  |            |
|                                | Sares-Regis                            | Mike                         | Matthew Brookes, Airport/ Rich Anthony, City Attorney  |            |
| Proactive Supply Chain Group   | Mike                                   | Business License Bureau      |  |            |
| Park & Velayos LLP             | SM Wash LLC                            | Francis Park                 | Alex Muldrow, Amy Harbin, Chris Koontz, Suely Saro, Mark Christoffels, Richard Lewis, Jane Templin, Joni Ricks-Oddie | 1/20/2023  |
| PatWest LLC                    | Pacific 6                              | Pat West                     | Oscar Orsi, Christopher Koontz, Robbie Griego  | 1/13/2023  |
|                                | Olson Company                          | Pat West                     | Oscar Orsi, Bob Dowell   |            |
|                                | AT&T                                   | Pat West                     | Reggie Harrison, Mary Torres, Eamonn Killeen, Debra Shepack  |            |
|                                | SM Wash                                | Pat West                     | Christopher Koontz, Suely Saro   |            |
|                                | Precious Lambs Pre School              | Pat West                     | Christopher Koontz, Mary Zendejas  |            |
|                                | Citinvest Inc                          | Pat West                     | Alison Spindler-Ruiz, Suely Saro   |            |
| Laserfiche                     | Pat West                               | Tom Modica, Robert Garcia    |  |            |
| R. Gaines & Associates, LLC    | Accela                                 | Robert Gaines; Jayson Braude | Connor Lock; Parker Houston; Cindy Allen   | 1/15/2023  |

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| RK STRATEGIES LLC                     | SA RECYCLING LLC  | REBEKAH KIM  | MAYOR / CITY COUNCIL  | 1/14/2023         |
| SEIU - United Healthcare Workers West | SEIU - United Healthcare Workers West                           | Grassroots   | Mayor and Council   | 1/20/2023         |
| SoCal Advocacy, LLC                   | INFRASTRUCTURE FUNDING ALLIANCE                                 | EDWARD RENDON  | CITY COUNCIL  | 1/15/2023         |
| Strategic Government Affairs          | Southwest Airlines  | Ronald Stone and Patricia Aleman                                     | Mayor/Staff; City Council/Staff; Airport Department   | 1/15/2023         |
|                                       | WSP USA   | Ronald Stone and Patricia Aleman                                     | Mayor/Staff; City Council/Staff; City Manager's Office; Board of Harbor Commissioners; Harbor Department                  |                   |
|                                       | Salesforce.com, Inc.  | Ronald Stone and Patricia Aleman                                     | Mayor/Staff; City Council/Staff; Technology and Innovation Department   |                   |
|                                       | Okta  | Ronald Stone and Patricia Aleman                                     | Mayor/Staff; City Council/Staff; Technology and Innovation Department   |                   |
|                                       | VMware, Inc.<br>Westinghouse Air Brake Technologies Corporation | Ronald Stone and Patricia Aleman<br>Ronald Stone and Patricia Aleman | Technology and Innovation Department<br>Mayor/Staff; City Council/Staff; Board of Harbor Commissioners; Harbor Department |                   |
| The Afriat Consulting Group, Inc.     | Molina Healthcare Inc.  | Aaron Green, Brandon Zavala  | City Manager & Staff, Councilmember Allen & Mayor   | 1/20/2023         |