

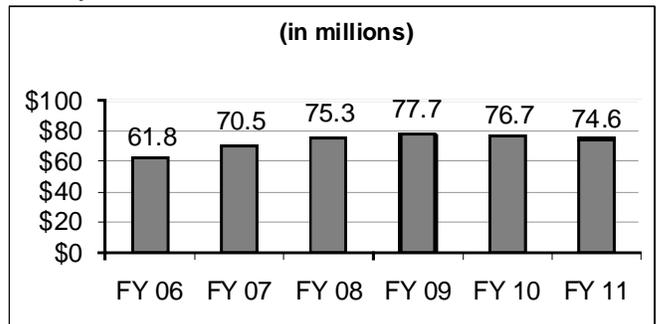
General Fund Revenue



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PROPERTY TAXES

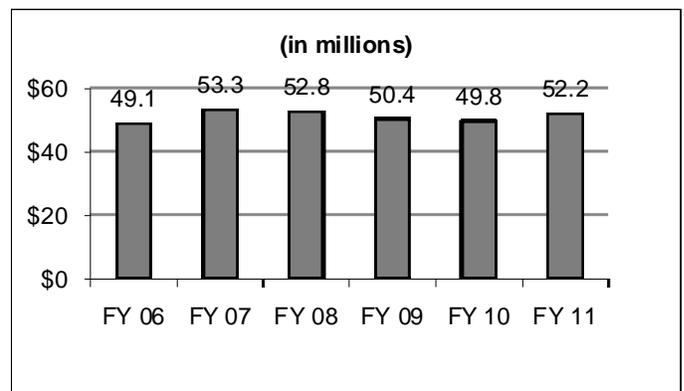
Approximately 19.6 percent or \$74.6 million of the City's General Fund revenue is derived from local property taxes, which includes secured real property tax and unsecured personal property tax, net of refunds. Property, primarily land and buildings, is valued by the County Assessor and taxed at 1 percent of assessed value. Cities and other local agencies, such as schools, special districts, and the County of Los Angeles, share in the countywide property tax assessment. On average, the City of Long Beach only receives 20.8 percent of property taxes paid by City property owners in non-redevelopment designated areas of the city. The City's Redevelopment Agency receives 100 percent of certain specified property tax revenues generated within the redevelopment project areas. FY 11 property tax estimates assume a 2.7 percent decrease over FY 10 receipts. Preliminary reporting from the Los Angeles County Assessor's indicates an overall 2.3 percent decline in property valuations countywide due to the impact of foreclosures, appeals, and property value reassessments. History tells us that the recovery from property tax declines will span over multiple fiscal years. In the aftermath of the FY 03 recession, the City's property tax receipts took several years to recover.



Property tax is a major source of revenue for critical City services such as police, fire, public works, recreation and library services. Prior to the passage of Proposition 13 in 1978, property tax revenues accounted for approximately 28 percent of all General Fund revenues as compared to 19.6 percent now.

SALES TAX

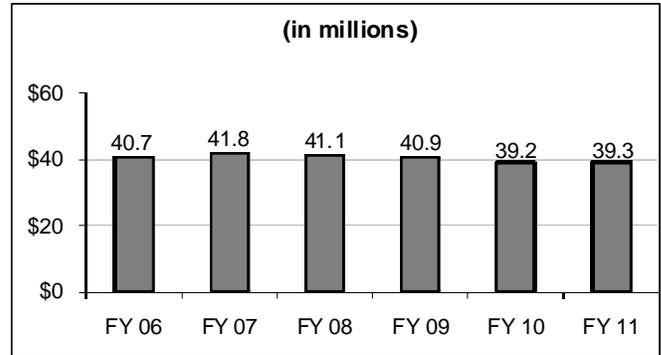
Sales tax receipts are expected to account for \$52.2 million, or 13.7 percent, of all General Fund revenues in FY 11. Effective July 1, 2009, all taxable retail sales in Long Beach are charged a 9.75 percent tax. This amount includes 2.5 percent that goes to the County of Los Angeles, and 7.25 percent that is retained by the State. Only 0.75 percent is currently returned to the City by the State. Sales tax revenue varies from year-to-year due to fluctuations in the economy. Through Proposition 57, the State has "flipped" 0.25



percent of Sales and Use Tax from the City to the State in exchange for an equal amount of ERAF Property Tax to help fund the State's Economic Recovery Bonds. The replacement property tax, titled "In Lieu Sales and Use Tax," is received on a semi-annual basis, and is included in the estimated sales tax totals for the fiscal year. In FY 11, although flat growth is expected in base receipts, overall 5.0 percent growth is anticipated due to increased consumer spending and new sales tax generators to the City of Long Beach.

UTILITY USERS TAXES

The City applies a utility users tax (UUT) to customers' electricity, gas, telephone, and water bills. These four revenue sources account for \$39.3 million, or 10.3 percent, of the City's General Fund revenues. The UUT was the General Fund's largest revenue source before a voter-approved initiative reduced the utility user tax rate from 10 percent to 5 percent. The rate for FY 10 is 5 percent, effective since October 1, 2004. These taxes do not apply to low-income senior citizens who are over 62 years of age or disabled low-income individuals.



OTHER TAXES

The City receives revenue from the Transient Occupancy Tax assessed on guests of all City hotels and motels, and from the Business License Tax assessed on all those doing business in Long Beach. Both taxes are expected to demonstrate flat to slight decline from FY 10 levels, with a gradual recovery in receipts due to the recession.

LICENSES AND PERMITS

This revenue comes to the City from a variety of licenses and permits. Emergency ambulance, fire plan check, fire inspection and dog license fees generate the largest revenues.

FINES, FORFEITURES AND PENALTIES

Revenue received by the City in this category is primarily from parking citations and vehicle code fines.

REVENUE FROM USE OF MONEY AND PROPERTY

The City is able to generate income from its current assets. This includes interest earned on investments, land and facility rental, and parking meter revenue within the City.

REVENUE FROM OTHER AGENCIES

The General Fund receives revenue from other cities, the County of Los Angeles and the State. Revenue is received for the maintenance of traffic signals and parking meters under contract with smaller cities neighboring Long Beach, as well as unincorporated parts of Los Angeles County. The State provides funding through the Motor Vehicle In Lieu Tax. Other miscellaneous State funds are provided for maintenance of State highways, fire and peace officer training, and police extradition reimbursements.

OTHER CHARGES AND REVENUES

These miscellaneous charges include library fines and fees, police reports and sale of used equipment and vehicles. Per the City Council's adopted Financial Policies, the City has redoubled its efforts to improve cost recovery through all appropriate user fees for services to better preserve General Fund services that would otherwise face reduction and to maintain a structurally balanced budget.

INTER- AND INTRA-FUND CHARGES

Programs within the City that are funded by sources other than the General Fund often receive services from General Fund supported departments. This category includes reimbursement for these services.

"GANN" APPROPRIATIONS LIMIT

In November 1979, the voters of the State of California approved Proposition 4, commonly known as the "Gann Initiative." The Proposition created Article XIII B of the State Constitution, placing certain limits on the amount of revenue that can be appropriated each fiscal year. The limit is based on actual appropriations during FY 79. Only those revenues that are considered "proceeds of taxes" are subject to the limit. The limit is recalculated each fiscal year based on certain inflation and population factors. Proceeds of taxes are, however, allowed to be spent on several types of appropriations that do not count against the limit, including voter approved debt, the costs of complying with court orders and federal mandates, and expenditures for qualified capital outlays.

The "Gann" Appropriations Limit for the City of Long Beach for FY 11 was included with the FY 11 Appropriations Ordinance and Adopted Budget materials. No Gann Limit issue is anticipated.

