

# City of Long Beach

## Registered Lobbying Firms

Reporting Period: July 1, 2019 - December 31, 2019 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Airbnb, Inc.</u>			01/13/20
		Jeannine Pearce Suzie Price Rex Richardson Linda Tatum Roberto Uranga Lisa Fall Karen McCormick Monica Kilaita	
Airbnb, Inc.	John Choi		
<u>Altria Client Services</u>			
NONE REPORTED	NONE REPORTED	N/A	
NONE REPORTED	NONE REPORTED	N/A	
<u>American Hotel and Lodging Association</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Armbuster Goldsmith &amp; Delvac LLP</u>			01/03/20
	Dale Goldsmith Damon Mamalakis	City Council (All)	
Ensemble			
NONE REPORTED	NONE REPORTED	N/A	
<u>California Apartment Association</u>			01/08/20
		City Council (All) Development Services	
CAA			
<u>Cerrell Associates Inc</u>			
NONE REPORTED	NONE REPORTED	N/A	
NONE REPORTED	NONE REPORTED	N/A	
<u>Edison Internation and Affiliates</u>			01/01/20
Edison Internation and Affiliates	Adeline Yoong	John Keisler	
		Kyle Henneberque Summer Smith	
Edison Internation and Affiliates	Adeline Yoong		
Edison Internation and Affiliates	Adeline Yoong	Gloria Cordero	

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<u>Edison Internation and Affiliates (CONT.)</u>			01/01/20
Edison Internation and Affiliates	Adeline Yoong Damon Hanneman	Larry Rich Eric Lopez Bahram Solhjoui Kristyn Payne Ray Blanton renee williams	
Edison Internation and Affiliates	Adeline Yoong	Eric Lopez	
Edison Internation and Affiliates	Adeline Yoong	City Manager Tom Modica Kevin Jackson Larry Rich Courtney Chatterson Chris Garner Gloria Cordero	
Edison Internation and Affiliates	Jake Heflin	Jake Heflin	
Edison Internation and Affiliates	Adeline Yoong	Alison Spindler Fran Diefenderfer Jennifer Ly	
Edison Internation and Affiliates	Adeline Yoong Isabel Clark Don Byrd Traci Thiel	Josh LaFarga	
Edison Internation and Affiliates	Adeline Yoong	Tom Modica Kevin Jackson Celina Luna Roberto Uranga	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong	Kyle Henneberque Summer Smith	
Edison Internation and Affiliates	Adeline Yoong	Gabriela Yates	
Edison Internation and Affiliates	Adeline Yoong	Celina Luna	
Edison Internation and Affiliates	Adeline Yoong	Chris Garner	
Edison Internation and Affiliates	Adeline Yoong	Linda Lee Jennifer Carey	

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<u>Ek, Sunkin &amp; Bai</u>	NONE REPORTED	N/A	
<u>Englander Knabe &amp; Allen</u>			01/13/20
		Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
2nd & PCH/Taki-Sun	Alex Cherin		
ALDI	Juan Garza	-	
Amplify Power	Alex Cherin	Mario Cordero Rick Cameron	
AVAYA	Marcus Allen Celine Cordero	City Manager	
Black Equities Long Beach Buildings III, LLC c/o Charles Dunn Real Estate Services	Alex Cherin Celine Cordero Matt Knabe Dana Sayles	Mayor Isabel Arvea Lou Baglietto	
		Al Austin II Jeannine Pearce Stacy Mungo Mayor Lori Ann Guzman Tracy Egoscue Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
Emerald Cup	Alex Cherin		
CA, Inc.	Celine Cordero Jeff McConnell	Lea Erickson	

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/13/20
California Trucking Association	Alex Cherin	Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson	
Catalina Water Company	Alex Cherin	Rick Cameron	
		Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
CenterCal Properties, LLC	Alex Cherin		
Clear Channel		-	
Coca Cola	Matt Knabe	-	
Deckard Technologies		-	
Enterprise		-	
Fortistar Methane 3 Holdings LLC	Alex Cherin	Mayor City Manager John Keisler Jess Romo Juan Lopez-Rios	
Fuel Controls Inc	Celine Cordero Matt Knabe		
		Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson Lena Gonzalez Jess Romo Daryl Supernaw Dee Andrews Roberto Uranga	
Gulfstream Aerospace Corporation			

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/13/20
HDR Engineering Inc	Alex Cherin	Mayor Mario Cordero	
		Mayor Lori Ann Guzman Tracy Egoscue Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
IMC Companies LLC	Alex Cherin		
Katchko, Vitiello, Karikomi, PC on behalf of VKGL Enterprises, LLC	Alex Cherin	Mike Mais	
		Al Austin II Jeannine Pearce Stacy Mungo Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
LAZ Parking California LLC	Matt Knabe		
		Mayor Lori Ann Guzman Suzie Price Frank Colonna Bonnie Lowenthal	
Long Beach Container Terminal	Alex Cherin		
		Lori Ann Guzman Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
Metro Ports	Alex Cherin		
		Al Austin II Jeannine Pearce Stacy Mungo Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
North Cord Management	Matt Knabe		

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/13/20
Robertson Properties Group	Alex Cherin	Mayor	
Ryan Elmore & Warren Blesofsky	Alex Cherin	Mike Mais	
Saltchuk Resources, Inc. and affiliated subsidiaries	Alex Cherin	-	
		Mike Mais Mike DuRee Frank Liu Enrique Enciso Chris Koontz Amy Harvin	
Seabright Organics, Inc.			
Seven Points Management & Walnut LLC	Alex Cherin	Roberto Uranga	
		Al Austin II Jeannine Pearce Stacy Mungo Mayor City Manager Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
Skinny Labs Inc. DBA Spin	Celine Cordero Matt Knabe		
	Juan Garza Marcus Allen Matt Knabe		
TRC Solutions, Inc.		-	
		Mayor Rick Cameron Frank Colonna Bonnie Lowenthal	
TTSI/EcoFlow	Alex Cherin	Stacy Mungo Mayor	
Universal Technical Institute, Inc.	Alex Cherin		
Fenix Marine Services	Alex Cherin	Mario Cordero	
W/GL Ocean Avenue LB Holdings, LLC	Alex Cherin	Jeannine Pearce Mayor	
Waste Management	Juan Garza Matt Knabe	Mark Taylor	

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<u>Englander Knabe &amp; Allen (CONT.)</u>			01/13/20
Waterford Group	Alex Cherin	Mayor Lena Gonzalez	
WS Properties	Celine Cordero Matt Knabe	Jeannine Pearce Stacy Mungo Mark Taylor Kelley Colopy	
Xerox Corporation	Marcus Allen Celine Cordero Matt Knabe	Al Austin II Jeannine Pearce Stacy Mungo City Manager Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
Nike		-	
Riley's Bar	Matt Knabe	Suzie Price	
Road Soup of California	Marcus Allen	-	
Tobacco Free Kids	Matt Knabe	Al Austin II Jeannine Pearce Stacy Mungo City Manager Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
<u>M Strategic Communications</u>			01/15/20
Airbnb	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager	

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<b><u>M Strategic Communications (CONT.)</u></b>			01/15/20
Pacific Maritime Assoc	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) City Manager Port of Long Beach Staff	
Plains Marketing, LP	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works Staff	
Rancho LPG Holdings LLC	Chris Modrzejewski Shannon Murphy Rebecca Liu Morales	Mayor City Council (All) Port of Long Beach Staff Public Works Staff	
<b><u>Manatt, Phelps &amp; Phillips, LLP</u></b>			01/06/20
Lyon Living	Susan Hori	Susan Price	
Beach Oil Mineral Partners	Susan Hori	Susan Price	
<b><u>Mercury Public Affairs</u></b>			01/13/20
Bird	Susana Gonzalez	Mayor & Staff	
DTLA		Mayor City Council (All) Harbor Commission & Staff	
Microsoft	Gloria Leon	CIO	
So Cal Gas	Susana Gonzalez	City Council (All) Harbor Commission & Staff	
Malibu Ceramics Works	Susana Gonzalez	Economic Development & Public Works	
<b><u>Microsoft Corporation</u></b>			01/14/20
Microsoft	Adam Loughran	Cason Lee Danielle Mitchell Scott Otta	
<b><u>Murchison Consulting</u></b>			01/06/20
Emerald Cup		Mayor City Council (All)	
ABP 6 LLC		Mayor City Council (All)	

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<u>Murchison Consulting (CONT.)</u>			01/06/20
Verizon		Mayor City Council (All)	
Beta Offshore		City Attorney Port of Long Beach Staff	
Synergy Oil		Suzie Price	
Hospitality Alliance		Stacy Mungo Long Beach Airport Staff	
<u>Spiker Consulting Group</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Spiker Rendon Consulting</u>			01/02/20
NONE REPORTED	NONE REPORTED	N/A	
<u>Stefan Borst-Censullo (Formerly Grass Roots Government</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Strategic Government Affairs</u>			01/12/20
Southwest Airlines	Patricia Alema Ron Stone	Mayor & Staff Council & Staff Long Beach Airport Staff	
Trillium USA Company LLC	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Port of Long Beach Staff	
WSP	Richard Stone Patricia Alema	City Manager Mayor & Staff Council & Staff	
Salesforce.com Inc.	Patricia Alema Ron Stone	Mayor & Staff City Council & Staff Technology & Innovation Department	
<u>The McOsker Group</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Ugarte &amp; Associates LLC</u>			12/05/19
United Healthcare Inc.		-	