

City of Long Beach

Registered Lobbying Firms

Reporting Period: July 1, 2018 - December 31, 2018 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Airbnb, Inc.</u>			01/15/19
Airbnb, Inc.	John Choi Connie Llanos	Jeannine Pearce Suzie Price Rex Richardson Lena Gonzalez Dee Andrews Lisa Fall	
<u>American Hotel and Lodging Association</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Armbuster Goldsmith & Delvac LLP</u>			01/03/19
Onni Group Contracting (California) Inc.	Ezra Hammer	Alejandro Sanchez-Lopez G. Castillas	
Onni Group Contracting (California) Inc.	Matt Dzurec	Scott Kinsey	
Ensemble	Damon Mamalakis	Jonathan Iniesta Alexis Oropeza Mary Ann Cronin	
<u>California Apartment Association</u>			01/15/19
CAA		City Council (All) Development Services	
<u>Cerrell Associates Inc</u>			01/09/19
NONE REPORTED	NONE REPORTED	N/A	
<u>Edison Internation and Affiliates</u>			01/15/19
Edison Internation and Affiliates	Adeline Yoong	Isabel Arvea	
Edison Internation and Affiliates	Adeline Yoong Damon Hanneman Pong Kunakorn	Bahram Solhjou Kristyn Payne Ray Blanton	
Edison Internation and Affiliates	Adeline Yoong	Isabel Arvea Lou Baglietto	
Edison Internation and Affiliates	Adeline Yoong	Mark Taylor	
Edison Internation and Affiliates	Adeline Yoong	Gabriela Yates	
Edison Internation and Affiliates	Adeline Yoong Damon Hanneman	Connor Locke	

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<u>Edison Internation and Affiliates (CONT.)</u>			01/15/19
Edison Internation and Affiliates	Adeline Yoong	Celina Luna Roberto Uranga Shane Mckeithen Alvin Avina Sean Bernhoft	
Edison Internation and Affiliates	Adeline Yoong	Kevin Jackson	
Edison Internation and Affiliates	Adeline Yoong Tammy Tumbling Anthony Tom Jim Sharer	John Keisler Chris Warner	
Edison Internation and Affiliates	Mark Rothenberg	Dawn McIntosh Charles Parkin	
Edison Internation and Affiliates	Kevin Payne Ron Nichols	Chris Garner	
<u>Ek, Sunkin & Bai</u>			01/11/19
BMG Money	Susana Gonzalez	City Council (All) Mayor	
Bird	Susana Gonzalez	City Council (All)	
Microsoft	Gloria Leon Susana Edmond	CID	
So Cal Gas	Susana Edmond	City Council (All)	
Veritil	Susana Edmond	City Council (All)	
<u>Englander Knabe & Allen</u>			01/14/19
2nd & PCH/Taki-Sun	Alex Cherin	Mayor City Council (All)	
ALDI	Juan Garza	No activity	
Amplify Power	Alex Cherin	Mario Cordero Rick Cameron	
AVAYA	Marcus Allen Celine Cordero	City Manager	
BNSF - Burlington Northern Santa Fe	Alex Cherin	Mayor City Council (All) Lori Ann Guzman Tracy Egoscue	

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<u>Englander Knabe & Allen (CONT.)</u>			01/14/19
BYD	Alex Cherin	Mayor Mario Cordero	
CA, Inc.	Celine Cordero Jeff McConnell	Lea Erickson	
		Al Austin II Jeannine Pearce Stacy Mungo Mayor Suzie Price Rex Richardson	
California Trucking Association	Alex Cherin	Rick Cameron	
Catalina Water Company	Alex Cherin	Mayor City Council (All)	
CenterCal Properties, LLC	Juan Garza Matt Knabe	No activity	
Clear Channel	Juan Garza Matt Knabe	No activity	
Coca Cola	Juan Garza Marcus Allen Matt Knabe	No activity	
Enterprise	Alex Cherin	Mayor	
Fortistar Methane 3 Holdings LLC	Celine Cordero Matt Knabe	City Manager John Keisler Jess Romo Juan Lopez-Rios	
Fuel Controls Inc		Mayor City Council (All) Jess Romo	
Gulfstream Aerospace Corporation	Matt Knabe	Mayor Mario Cordero	
HDR Engineering Inc	Alex Cherin	Mayor Lori Ann Guzman Tracy Egoscue Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
IMC Companies LLC	Alex Cherin		

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<u>Englander Knabe & Allen (CONT.)</u>			01/14/19
IMPEX Technologies, Inc.	Alex Cherin	Rick Cameron Lea Erickson	
Itron, Inc.	Marcus Allen	No activity	
Jackson Tidus Law Corporation on behalf of Lennar Multifamily Communities	Alex Cherin	Mike Mais	
Katchko, Vitiello, Karikomi, PC on behalf of VKGL Enterprises, LLC	Alex Cherin	Mike Mais	
LAZ Parking California LLC	Matt Knabe	City Council (All)	
		Mayor Lori Ann Guzman Suzie Price Frank Colonna Bonnie Lowenthal	
Long Beach Container Terminal	Alex Cherin	Lori Ann Guzman Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
Metro Ports	Alex Cherin	City Council (All) City Manager John Keisler	
Memorial Care health System	Celine Cordero Matt Knabe	City Council (All)	
North Cord Management	Matt Knabe	City Council (All)	
		Mike DuRee Lauren Vargas Randy Parson Gus Drulias Reggie Harris Dan Kane Casey Hehr	
One Concern, Inc.	Alex Cherin Juan Garza Celine Cordero Jeff McConnell	City Council (All)	
Robertson Properties Group	Alex Cherin	Mayor	
Ryan Elmore & Warren Blesofsky	Alex Cherin	Mike Mais	
Saltchuk Resources, Inc. and affiliated subsidiaries	Alex Cherin	No activity	

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<u>Englander Knabe & Allen (CONT.)</u>			01/14/19
Seabright Organics, Inc.	Alex Cherin Jeff McConnell	Mike Mais Mike DuRee Frank Liu Enrique Enciso Chris Koontz Amy Harvin	
Skinny Labs Inc. DBA Spin	Celine Cordero Matt Knabe	Mayor City Council (All) City Manager	
TRC Solutions, Inc.	Juan Garza Marcus Allen Matt Knabe	Diko Melkonian	
TTSI/EcoFlow	Alex Cherin	Mayor Rick Cameron Frank Colonna Bonnie Lowenthal	
Universal Technical Institute, Inc.	Alex Cherin	Stacy Mungo Mayor	
W/GL Ocean Avenue LB Holdings, LLC	Alex Cherin	Mayor Lena Gonzalez	
Waterford Group	Alex Cherin	Mayor Lena Gonzalez	
Waste Management	Juan Garza Matt Knabe	Mark Taylor City Council (All)	
Xerox Corporation	Marcus Allen Celine Cordero Matt Knabe	City Council (All) City Manager	
Ygrene Energy Fund California, LLC	Celine Cordero	City Council (All) City Manager Shawna Stevens John Keisler Cory Allen Dina Cervantes Barbara Moore Jack Cunningham Celina Luna Alahna Grant	

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<u>Grass Roots Government Services</u>			01/14/19
NONE REPORTED	NONE REPORTED	N/A	
<u>M Strategic Communications</u>			01/15/19
Airbnb	Chris Modrzejewski Shannon Murphy Myung-Soo Seok Rebecca Liu Morales	Mayor City Council (All) City Manager	
<u>Manatt, Phelps & Phillips, LLP</u>			01/04/19
Lyon Living	Susan Hori	Susie Price	
Beach Oil Mineral Partners	Susan Hori	Susie Price	
<u>Michael Recupero</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Murchison Consulting</u>			01/15/19
SPOA	Mike Murchison	Linda Tatum Patrick Ure	
Ross Aviation	Mike Murchison	Matt Brookes	
Shoreline Village	Mike Murchison	John Keisler	
Stepp Commercial	Mike Murchison	Christopher Koontz	
Verizon	Mike Murchison	Craig Beck	
<u>Spiker Consulting Group</u>			01/10/19
NONE REPORTED	NONE REPORTED	N/A	
<u>Spiker Consulting Group, Inc.</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Strategic Government Affairs</u>			01/08/19
Southwest Airlines	Patricia Alema Ron Stone	City Manager City Attorney Mayor & Staff City Council & Staff Long Beach Airport Staff	

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CLIENT NAME

Strategic Government Affairs (CONT.)

01/08/19

Trillium USA Company LLC

Patricia Alema
Ron Stone

Mayor & Staff
City Council & Staff
Board of Harbor Commisioners
Port of Long Beach Staff