

City of Long Beach
Registered Lobbying Firms

Reporting Period: January 1, 2018 - June 30, 2018 - Current Actively Filed Lobbyists

ID	LOBBYIST FIRM CLIENT NAME	LOBBYIST NAME	CITY CONTACT	NATURE OF BUSINESS
	Airbnb, Inc.	John Choi	Al Austin Jeannine Pearce Stacy Mungo	Short-term rental ordinance
		Connie Llanos	Mark Taylor Jeannine Pearce Stacy Mungo	Short-term rental ordinance
	Armbruster Goldsmith & Delvac LLP Raintree Evergreen LLC	Dale Goldsmith	Bill Pittman	Entitlements for mixed-use projects 189 & 218
	Cerrell Associates Inc. None this period			
	Edison Internation and Affiliates	Adeline Yoong	Sean Crumbly Eric Lowe	Locust street moratorium
		Adeline Yoong	Shawna Stevens Brent McCloud	Urban garden on SCE ROW

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Edison Internation and Affiliates

Adeline Yoong	Emily Armstrong	Marijuana power needs and process
Josh Thiel	David Khorram	
Damon Hanneman	Richard Brandt	
Karen Klepack	David Zinnen	
Tyler Treffry	Kurt Keating	
Christopher Shugars	Karl Wiegelman	
Phil Gresham	Brett Yakus	
	Ajay Kolluri	
	Vincent Olea	

Adeline Yoong	John Keisler	Info on City schedule with Kevin Payne and Ron Nichols
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Adeline Yoong	Tom Modica Kevin Jackson Mark Taylor	Request 4/17 agenda
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Edison Internation and Affiliates

Adeline Yoong	Mark Taylor Cory Allen Dina Cervantes Steve Napolitano Barbara Moore Jack Cunningham John Edmonds Celina Luna Shawnda Stevens Jonathan Kraus Reggie Jackson Kevin Lee Phanith Yaletcho Anabell Chavez	Safety precautions mass email
Adeline Yoong	Sean Crumbly	Rule 20/20A questions
Damon Hanneman Adeline Yoong	Larry Rich Christine Houston Eric Lopez Mark Whitaker Bahram Solhjoui Mark Bennett Kristyn Payne	LB Energy Partnership meeting
Adeline Yoong	Rey Gonzales Courtney Chatterson	Scheduling presentation to Sustainability Commission
Adeline Yoong	Tom Modica Craig Beck	Civic Center construction project tour
Adeline Yoong	Craig Beck Sean Crumby	Request to meet for reliability report presentation

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Edison Internation and Affiliates			
	Adeline Yoong	Jake Heflin	READY LB 2018 grant
	Adeline Yoong	Sean Crumby	Easement issue at SCE substation
	Bob Lukaesko Shannon Jordan Ryan Myers Adeline Yoong	Craig Beck Alvin Papa	Annual reliability report presentation
	Adeline Yoong Joshua Torres	Alan Tolkoff Carla Dillon Coby Skye Donna Bergeron-Birge Eric Rock Morgan Wheeler Nicholas Lind Rey Gonzales Sona Coffee	Presentation on Clean Power & Electrification Pathway and Charge Ready 2 filing
	Kevin Payne Ron Nichols Chris Thompson	Robert Dowell Tom Modica	Transportation Electrification in LB
Ek, Sunkin, Link & Bai			
Microsoft	Gloria Leon Susana Gonzalez	CIO	Technology
Bird Rides	Susana Gonzalez	Mayor & Staff	Dockless Policies
15th St. Collective	Susana Gonzalez	Council & Staff	Dispensary Policies
BMG Money	Susana Gonzalez	Council	WAN Services

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Englander Knabe & Allen			
So Cal Gas	Susana Gonzalez Jorge Morales	Council	Energy Related Policy
2nd & PCH/Taki-Sun	Alex Cherin	Robert Garcia Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson	EIR and related documents for proposed PCH Project
ALDI	Juan Garza	No Activity	No Activity
AVAYA	Marcus Allen Celine Cordero	Pat West	Introductory meetings
BNSF - Burlington Northern Santa Fe	Alex Cherin	Robert Garcia Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson Lori Ann Guzman Tracy Egoscue	SCIG Project
BYD	Alex Cherin	Robert Garcia Mario Cordero	Zero Emission Tech

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Englander Knabe & Allen

California Trucking Association

Alex Cherin

Robert Garcia
Lena Gonzalez
Jeannine Pearce
Suzie Price
Stacy Mungo
Al Austin
Rex Richardson

Clean trucks program

Catilina Water Company

Alex Cherin

Rick Cameron

Tenancy issue at Pier C

CenterCal Properties, LLC

Alex Cherin

Robert Garcia
Lena Gonzalez
Jeannine Pearce
Suzie Price
Daryl Supernaw
Stacy Mungo
Dee Andrews
Robert Uranga
Al Austin
Rex Richardson

New Commercial Developments

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Englander Knabe & Allen			
Clear Channel	Matt Knabe Juan Garza	Amy Bodek Robert Garcia Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson	No Activity
Coca Cola	Matt Knabe Juan Garza	Robert Garcia Rex Richardson Mark Taylor Lena Gonzalez Stacy Mungo	No Activity
Enterprise	Matt Knabe Marcus Allen Juan Garza	Linda Tatum	No Activity
Fortistar Methane 3 Holdings LLC	Alex Cherin	Robert Garcia	New energy program for LB
Fuel Controls	Matt Knabe	Jess Romo Pat West John Keisler	Lease extension at airport

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Englander Knabe & Allen

Gulfstream Aerospace Corp

Matt Knabe

Robert Garcia
Lena Gonzalez
Jeannine Pearce
Suzie Price
Daryl Supernaw
Stacy Mungo
Dee Andrews
Robert Uranga
Al Austin
Rex Richardson
Jess Romo

Business Operations at the airport

HDR Engineering, Inc.

Alex Cherin

Robert Garcia
Mario Cordero

Project engineering and project
management opportunities

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Englander Knabe & Allen			
IMC Companies, LLC	Alex Cherin	Robert Garcia Lori Ann Guzman Lou Anne Bynum Tracy Egoscue Frank Colonna Bonnie Lowenthal	Intro Meetings
IMPEX Technologies, Inc.	Alex Cherin	Mario Cordero	New data storage facility
Itron, Inc.	Marcus Allen	No Activity	Water conservation solutions
Jackson Tidus Law	Alex Cherin	Mike Mais	Oceanaire Development
JetBlue Airways Corporation	Matt Knabe	Robert Garcia Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson	Airport Issues
Katchko Vitiello, Karikomi, PC	Alex Cherin	Mike Mais	Cannabis Licensing

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Englander Knabe & Allen

LAZ Parking California LLC	Matt Knabe	Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson	Parking Operations in City
Long Beach Container Terminal	Alex Cherin	Robert Garcia Suzie Price Lori Ann Guzman Frank Colonna Bonnie Lowenthal	Middle harbor redevelopment project
Metro Ports	Alex Cherin	Lori Ann Guzman Lou Anne Bynum Frank Colonna Bonnie Lowenthal	Business Development/Lease
Motorola Mobility Inc.	Matt Knabe Celine Cordero	Robert Luna Mike Duree Pat West Reggie Harrison	LARICS AND MENCAD system

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Englander Knabe & Allen			
North cord Management	Matt Knabe	Charles Parkin Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson	Cannabis Licensing
OFO US LIMITED	Celine Cordero	Tony Cruz Sharon Weisman Michelle Mower	BikeShare Program
One Concern, Inc.	Jeff McConnell Alex Cherin Celine Cordero Juan Garza	Lauren Vargas Reggie Harris Mike DuRee Randy Parsons Gus Drulias Drew Schneider	Emergency Preparedness/Public Safety
Robertson Properties Group	Alex Cherin	Robert Garcia	Potential Real Estate Development Project
Ryan Elmore & Warren Blesofsky	Alex Cherin	Mike Mais	Project at 1665 Cota ave. LB
SAS Institute Inc.	Celine Cordero	Susan Price	IT and Introduction
Saltchuk Resources, Inc.	Alex Cherin	NA	NA

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Englander Knabe & Allen			
ShowGrow	Matt Knabe	Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson	Cannabis
TRC Solutions, Inc.	Matt Knabe Marcus Allen Juan Garza	Diko Melkonian	No Activity
TTSI/EcoFlow	Alex Cherin	Robert Garcia Frank Colonna Bonnie Lowenthal Rick Cameron	Clean truckers program;PCA construction projects
Universal Technical Institute, Inc.	Alex Cherin	Robert Garcia Stacy Mungo	Establishment of new technical training college
Waterford Group	Alex Cherin	Robert Garcia Lena Gonzalez	Potential Rent Control Ordinance
Waste Management	Matt Knabe Juan Garza	Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Stacy Mungo Dee Andrews Robert Uranga Al Austin Rex Richardson Mark Taylor	No Activity

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Englander Knabe & Allen			
Xerox Corporation	Matt Knabe Marcus Allen Celine Cordero	NA	Manage print services
Ygrene Energy Fund California, LLC	Celine Cordero	Lena Gonzalez Jeannine Pearce Suzie Price Daryl Supernaw Dee Andrews Roberto Uranga Rex Richardson Cory Allen Diana Cervantez Jack Cunningham Barbara Moore Alahna Grant Celina Luna Shawna Stevens Pat West John Keisler	Discussion about Property Assessed Clean Energy Programs (PACE)
Manatt Phelps and Phillips			
Lyon Living	Susan Hori	Susie Price	Los Cerritos Wetlands Oil Consolidation Project
Beach Oil Mineral Partners	Susan Hori	Susie Price	Los Cerritos Wetlands Oil Consolidation Project
Stefan Borst-Censullo			
Gold Flora	Stefan Borst-Censullo	Susie Price Roberto Uranga Rex Richardson	Adult Use Cannabis Ordinance

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Strategic Government Affairs

Southwest Airlines, Co.	Ronald Stone Patricia Alemar	TBD	Long Beach Airport Issues
Trillium USA Company, LLC	Ronald Stone Patricia Alemar	TBD	Long Beach Airport Issues