

**City of Long Beach
Registered Lobbying Firms**

Reporting Period: 1 January 2016 - 30 June 2016

Client list consists of clients for whom lobbying activity occurring during the latest reporting period.

Lobbying Firm	Registration Date	
ClientName	LobbyistName	CityContact
CARRILLO STRATEGIES		
	9/25/2014	
ARCADIS	SERGIO CARRILO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
LONG BEACH COLLECTIVE ASSOCIATION	SERGIO CARRILO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
CERRELL ASSOCIATES INC.		
	4/20/2010	
AES CORP	FERNANDO CHAVEZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
MICROSOFT	FERNANDO CHAVEZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
CORDERO & ASSOCIATES		
	1/11/2013	
PLENARY/EDGEMOOR	GLORIA CORDERO	
DOUGLAS W. OTTO		
	1/29/2015	
WEBER METALS	DOUGLAS W OTTO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
ENGLANDER KNABE & ALLEN		
	7/1/2010	
2ND AND PCH/TAKI-SUN	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
ALDI	JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
AVAYA	MARCUS ALLEN/CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
BNSF	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
BYD	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE

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ENGLANDER KNABE & ALLEN			7/1/2010
CALIFORNIA TRUCKING ASSC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CALTROP	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CENTERCAL PROPERTIES, LLC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CLEAR CHANNEL	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
COCA COLA	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ENTERPRISE	MATT KNABE		
FORTISAR	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
GLOBAL	JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
IMG	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
IMPEX	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ITRON, INC.	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
JETBLUE AIRWAYS CORP	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LENNAR MULTIFAMILY COMMUNITIES, LLC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LONG BEACH CONTAINER	ALEX H CHERIN	TOM MODIKA	
METRO PORT	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MOTOROLA MOBILITY INC.	MATT KNABE/CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
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ENGLANDER KNABE & ALLEN		7/1/2010
PACIFIC 9	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
PGACA	MATT KNABE/MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
PREFACE DEVELOPMENT	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
PRESENCE TECHNOLOGIES, LLC	CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
SAS INSTITUTE INC.	CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
SOUTHERN CAL CIGAR ALLIANCE, C/O BIG DADDY	ALEX CHERIN/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
TRC SOLUTIONS	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
TTSI - TOTAL TRANSPORTATION SERVICES, INC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
UNIVERSAL TECHNICAL INSTITUTE	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
WASTE MANAGEMENT	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
WILLIAM BLAIR & CO.	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
XEROX CORP.	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE

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JIMMY BLACKMAN		8/11/2015
YGRNE	JIMMY BLACKMAN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
LB FF LOCAL 372	JIMMY BLACKMAN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
MANATT, PHELPS & PHILLIPS LLP		10/18/2013
REGENCY OUTDOOR ADVERTISING	VICTOR DE LA CRUZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
ADVERTISING	CHRISTOPHER BURT	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
MIKE MURCHISON		7/8/2010
LYON	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
SYNERGY	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
MARRIOTT	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
BETA OFFSHORE	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
ARB	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
PEAR STRATEGIES LLC		9/30/2013
HARBOR TRUCKING ASSOCIATION	WESTON LABAR	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
TESORO	WESTON LABAR	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE

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RICHARD DAVIS			2/9/2016
REPUBLIC SERVICES	RICK DAVIS	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SPIKER CONSULTING GROUP			1/2/2014
DYNTEK, INC	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LAMAR OUTDOOR	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
STANDARD PARKING (SP PLUS)	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	