

City of Long Beach

Registered Lobbying Firms

Reporting Period: January 1, 2019 - June 30, 2019 - Current Actively Filed Lobbyists

<u>LOBBYIST FIRM</u>	<u>LOBBYIST NAME</u>	<u>CITY CONTACT</u>	<u>LAST FILING COMPLETED</u>
CLIENT NAME			
<u>Airbnb, Inc.</u>			07/12/19
Airbnb, Inc.	John Choi Connie Llanos	Al Austin II Jeannine Pearce Stacy Mungo Jack Cunningham Celina Luna Jonathan Kraus Dee Andrews Roberto Uranga Lou Baglietto	
<u>American Hotel and Lodging Association</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Armbuster Goldsmith & Delvac LLP</u>			07/03/19
NONE REPORTED	NONE REPORTED	N/A	
<u>California Apartment Association</u>			07/10/19
California Apartment Association	Fred Sutton	Mayor City Council (All)	
<u>Cerrell Associates Inc</u>			07/09/19
NONE REPORTED	NONE REPORTED	N/A	
<u>Edison Internation and Affiliates</u>			07/15/19
Edison Internation and Affiliates	Adeline Yoong Joshua Torres Ignacio Fernandez	Courtney Chatterson	
Edison Internation and Affiliates	Adeline Yoong	Craig Beck	
Edison Internation and Affiliates	Adeline Yoong Damon Hanneman Pong Kunakorn	Mark Whitaker Bahram Solhjoui Kristyn Payne Ray Blanton	
Edison Internation and Affiliates	Adeline Yoong	Roberto Uranga	
Edison Internation and Affiliates	Adeline Yoong Bob Lukaesko Isabel Clark Don Byrd	Craig Beck Alvin Papa Marc Wright	

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<u>Edison Internation and Affiliates (CONT.)</u>			07/15/19
Edison Internation and Affiliates	Adeline Yoong	Mark Whitaker	
Edison Internation and Affiliates	Damon Hanneman	Bahram Solhjoui	
Edison Internation and Affiliates	Pong Kunakorn	Kristyn Payne	
Edison Internation and Affiliates	Adeline Yoong	Xavier Espino	
Edison Internation and Affiliates	Adeline Yoong	Jennifer Kumiyama	
Edison Internation and Affiliates	Adeline Yoong	Francisco Soto	
Edison Internation and Affiliates	Adeline Yoong	Shawna Stevens	
Edison Internation and Affiliates	Drew Nichiporuk	Rex Richardson	
Edison Internation and Affiliates	Adeline Yoong	Craig Beck	
Edison Internation and Affiliates	Adeline Yoong	Craig Beck	
Edison Internation and Affiliates	Adeline Yoong	City Manager	
Edison Internation and Affiliates	Adeline Yoong	Craig Beck	
Edison Internation and Affiliates	Ron Nichols	Chris Garner	
<u>Ek, Sunkin & Bai</u>			06/18/19
NONE REPORTED	NONE REPORTED	N/A	
<u>Englander Knabe & Allen</u>			07/14/19
2nd & PCH/Taki-Sun	Alex Cherin	Mayor	
ALDI	Juan Garza	City Council (All)	
		-	
Amplify Power	Alex Cherin	Mario Cordero	
		Rick Cameron	
AVAYA	Marcus Allen		
	Celine Cordero	City Manager	
		Mayor	
		City Council (All)	
BNSF - Burlington Northern Santa Fe	Alex Cherin	Lori Ann Guzman	
		Tracy Egoscue	
BYD	Alex Cherin	Mayor	
		Mario Cordero	
CA, Inc.	Celine Cordero		
	Jeff McConnell	Lea Erickson	

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<u>Englander Knabe & Allen (CONT.)</u>			07/14/19
California Trucking Association	Alex Cherin	Al Austin II Jeannine Pearce Stacy Mungo Mayor Rex Richardson Susie Price	
Catalina Water Company	Alex Cherin	Rick Cameron	
CenterCal Properties, LLC	Alex Cherin	Mayor City Council (All)	
Clear Channel	Juan Garza Matt Knabe	City Council (All) Amy Bodek Scott Kinsey	
Coca Cola	Juan Garza Matt Knabe	Stacy Mungo Mayor & Staff Rex Richardson Lena Gonzalez	
Deckard Technologies	Marcus Allen	-	
Enterprise	Juan Garza Marcus Allen Matt Knabe	Linda Tatum Robert Luna	
Fortistar Methane 3 Holdings LLC	Alex Cherin	Mayor	
Fuel Controls Inc	Celine Cordero Matt Knabe	City Manager John Keisler Jess Romo Juan Lopez-Rios	
Gulfstream Aerospace Corporation	Matt Knabe	Mayor City Council (All) Jess Romo	
HDR Engineering Inc	Alex Cherin	Mayor Mario Cordero	
IMC Companies LLC	Alex Cherin	Mayor Harbor Commission & Staff	
LAZ Parking California LLC	Matt Knabe	City Council (All)	

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<u>Englander Knabe & Allen (CONT.)</u>			07/14/19
Long Beach Container Terminal	Alex Cherin	Mayor Lori Ann Guzman Suzie Price Frank Colonna Bonnie Lowenthal	
Metro Ports	Alex Cherin	Lori Ann Guzman Lou Anne Bynum Frank Colonna Bonnie Lowenthal	
North Cord Management	Matt Knabe	Al Austin II Jeannine Pearce Stacy Mungo City Attorney Suzie Price Rex Richardson Lena Gonzalez Daryl Supernaw Dee Andrews Roberto Uranga	
One Concern, Inc.	Alex Cherin Juan Garza Celine Cordero Jeff McConnell	Mike DuRee Lauren Vargas Randy Parson Gus Drulias Reggie Harris Dan Kane Casey Hehr	
Robertson Properties Group	Alex Cherin	Mayor	
Ryan Elmore & Warren Blesofsky	Alex Cherin	Mike Mais	
Saltchuk Resources, Inc. and affiliated subsidiaries	Alex Cherin Jeff McConnell	-	
Seabright Organics, Inc.	Alex Cherin	Mike Mais Mike DuRee Frank Liu Enrique Enciso Chris Koontz Amy Harvin	

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<u>Englander Knabe & Allen (CONT.)</u>			07/14/19
Seven Points Management & Walnut LLC	Celine Cordero Matt Knabe	Roberto Uranga	
Skinny Labs Inc. DBA Spin	Juan Garza Marcus Allen Matt Knabe	Mayor City Council (All) City Manager	
TTSI/EcoFlow	Alex Cherin	Mayor Rick Cameron Frank Colonna Bonnie Lowenthal	
Universal Technical Institute, Inc.	Alex Cherin	Stacy Mungo Mayor	
W/GL Ocean Avenue LB Holdings, LLC	Alex Cherin	Jeannine Pearce Mayor	
Waterford Group	Alex Cherin	Mayor Lena Gonzalez	
Waste Management	Juan Garza Matt Knabe	Mark Taylor City Council (All)	
WS Properties	Celine Cordero Matt Knabe	Jeannine Pearce Stacy Mungo Mark Taylor Kelley Colopy	
Xerox Corporation	Marcus Allen Celine Cordero Matt Knabe	City Council (All) City Manager	
Ygrene Energy Fund California, LLC	Celine Cordero	City Council (All) City Manager Shawna Stevens John Keisler Cory Allen Dina Cervantes Barbara Moore Jack Cunningham Celina Luna Alahna Grant	
Katchko, Vitiello, Karikomi, PC on behalf of VKGL Enterprises, LLC	Alex Cherin	Mike Mais	

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<u>Englander Knabe & Allen (CONT.)</u>			07/14/19
TRC Solutions, Inc.		Diko Melkonian	
<u>Kindel Gagan, Inc</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>M Strategic Communications</u>			07/15/19
Airbnb	Chris Modrzejewski Shannon Murphy Myung-Soo Seok Rebecca Liu Morales	City Council (All) Planning Staff	
<u>Manatt, Phelps & Phillips, LLP</u>			07/15/19
Lyon Living	Susan Hori	Susie Price	
Beach Oil Mineral Partners	Susan Hori	Susie Price	
<u>Michael Recupero</u>			
NONE REPORTED	NONE REPORTED	N/A	
<u>Murchison Consulting</u>			06/28/19
Hospitality Alliance	Mike Murchison	Mayor City Council (All) City Attorney City Prosecutor	
Verizon	Mike Murchison	Craig Beck	
Ross Aviation	Mike Murchison	Matt Brookes	
Shoreline Village	Mike Murchison	Sergio Ramirez	
Beta Offshore	Mike Murchison	Rick Cameron	
Axion/NSI	Mike Murchison	Stacy Mungo Suzie Price Daryl Supernaw	
<u>Spiker Consulting Group</u>			07/01/19
NONE REPORTED	NONE REPORTED	N/A	
<u>Spiker Consulting Group, Inc.</u>			
NONE REPORTED	NONE REPORTED	N/A	

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<u>Stefan Borst-Censullo (Formerly Grass Roots Government</u>			07/09/19
NONE REPORTED	NONE REPORTED	N/A	
<u>Strategic Government Affairs</u>			07/14/19
Southwest Airlines	Patricia Alema Ron Stone	Mayor City Council (All) City Manager Long Beach Airport Staff	
Trillium USA Company LLC	Patricia Alema Ron Stone	Mayor City Council (All) Board of Harbor Commisioners Port of Long Beach Staff	
WSP	Patricia Alema Ron Stone	Mayor City Council (All) City Manager Port of Long Beach Staff Board of Treasurer Commissioners	